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Buying

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This page contains information on how to bid and the Auction Margin Scheme.

Bidding

Online catalogues are available for our upcoming auctions or, if you printed and bound copies can be obtained, either individually or by subscription.

Bids for lots may, of course, be made in person at any of our sales. However if you cannot or do not wish to attend commissions to bid on behalf may be sent in advance by:

Post	Using the form supplied with the printed catalogue.
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Fax up to 9:00am sale days	+44 (0)115 983 0114 (at any time)
E-mail up to 9:00am sale days	Using the bid function from the online catalogues

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Nottingham Race Course	Telephone	+44 (0)115 958 0620
	Fax	+44 (0)115 958 4515

Commissioned bids will be executed as cheaply as allowed by other s commissions or reserves as there may be. All commissioned bids are under the standard Terms and Conditions of Sale.

Information concerning sale results will strictly not be available until Friday after the auction by telephoning +44 (0)115 983 0541. Unfortunately due to administrative problems the results of our sales not available on the web site. However for all auctions, except sport memorabilia, a results sheet is included with the next printed catalog

Auction Margin Scheme

All lots sold are subject to a Buyers Premium of 12.5% which forms auctioneers commission.

The buyers premium will be subject to VAT if the purchaser is reside within the European Economic Community (EEC) and the goods are zero-rated items such as books.

Certain lots, entered for auction by vendors outside the EEC or by VA registered traders, will now accrue VAT on the hammer price. These are clearly marked by an asterisk after the lot number in the printed catalogues or with "VAT on Hammer Price: Yes" in the online catalog

Example:

Lot 4001 * Sweden, views, buildings...

Hammer Price	£100.00
VAT	£17.50
Buyers Premium	£12.50
VAT on BP	£2.18
Total	£132.18

N.B. Both VAT charges are re-claimable by VAT registered traders w the EEC (who are utilising the margin scheme). Purchasers outside t will be exempt from these charges subject to proof of postage or gra of licences. Non-EEC purchasers buying in person at the auction can re-claim this VAT through the appropriate government VAT form.

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First Hit Fwd Refs

End of Result Set



Generate Collection

Print

L3: Entry 1 of 1

File: USPT

Nov 10, 1998

DOCUMENT-IDENTIFIER: US 5835896 A

TITLE: Method and system for processing and transmitting electronic auction information

Detailed Description Text (19):

9:18-35
The bid manager then checks 67 to see if there are any active proxy bids marked as unsuccessful. A proxy bid is a special bid type that allows auction manager 26 to automatically bid on the bidder's behalf up to a limited amount established by the bidder when his or her initial bid is placed. The auction manager will increase the bid as necessary up to the limit amount. This feature allows the customer to get the lowest possible price without exceeding a limit preferably established when the bid is entered. If there are active proxy bids marked as unsuccessful, then the bid manager increments 69 the proxy bids by a preset bid increment. This procedure of sorting 65 marking 66 bids and incrementing 69 the proxy bids as required continues until either there are no additional proxy bids marked as unsuccessful or the proxy limits have been reached on the proxy bids. At this point, bid database 31 is updated 68 with the marked bids. This process is then repeated for each merchandise lot open at the current time for bidding by customers.

Detailed Description Text (33):

12:57
13:57
The electronic auction system of the present invention preferably includes a "Proxy Bidding" feature that may be applied to any of the auction formats described above. FIG. 7 fully describes auction manager 26 including the Proxy Bidding feature. When Proxy Bidding is employed, a bidder places a bid for the maximum amount they are willing to pay. The electronic auction system, however, only displays the amount necessary to win the item up to the amount of the currently high proxy bids of other bidders. Typically, the currently high bids display an amount that is one bidding increment above the second highest bid or bids, although a percentage above the second highest bids may be used as well. When a new bidder places a bid that is above a currently displayed high bid, the proxy feature will, in general, cause the currently high bid to move up to an amount higher than the new bid, up to the maximum amount of the currently high bidder's proxy bid. Once a new bidder places a bid in excess of the currently high bidder's proxy bid, the new bid becomes the current high bid and the previous high bid becomes the second highest bid. This feature allows bidders to participate in the electronic auction without revealing to the other bidders the extent to which they are willing to increase their bids, while maintaining control of their maximum bid without closely monitoring the bidding. Participation is engaged in automatically on the bidder's behalf by the inventive system. The feature guarantees proxy bidders the lowest possible price up to a specified maximum without requiring frequent inquiries as to the state of the bidding.

Detailed Description Text (34):

One skilled in the art to which the present invention pertains will recognize that a variety of different auction formats may be implemented in addition to those described above. One skilled in the art will also recognize that the electronic auction system of the present invention can employ a "Floating Closing Time" feature whereby the auction for a particular item is automatically closed if no new

bids are received within a predetermined time interval. This feature would typically be implemented in a manner similar to that used to close auctions of old items, as shown at step 53 in FIG. 6. This feature forces the bidding activity to occur within a shorter amount of time than would otherwise be achieved because bidders are aware that the item will automatically close if no new bids have been received in a timely manner. Thus, bidders have an incentive to stay active in the bidding process to avoid closure of an item before maximum, and most potentially winning, bids have been entered. The Floating Closing Time feature also allows more items to be auctioned during a period of time since each item is closed once bidding activity ceases; the bidding period is not protracted to an artificial length as is the case when an item closes at a preset date and time. The Floating Closing Time feature of the present invention may be employed either in conjunction with or independent of a fixed closing time for an item. When employed in conjunction with a fixed closing time, the auction is closed either when the preset fixed time period has expired for the item or when no bidding activity has occurred within a preset time interval. This forces the bidding to cease at a particular time in case the bidding activity becomes artificially protracted.

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Use Internet Firewall software (1018)

"General Advice" habits firewall "Must Have" ZoneLabs ZoneAlarm McAfee Norton "Personal Firewall"

This is a "Must Have"

Firewall Software

Make sure one of these is running whenever you are connected to the internet.

1. ZoneAlarm from ZoneLabs can be downloaded for free and installed right away.
2. Norton Personal Firewall 2002 Downloadable purchase available so you can install it right away. Never tried it.
3. McAfee Personal Firewall Plus Downloadable purchase. Never tried it.

You have heard of hackers and viruses. Hackers and some viruses might attempt to access your computer over the internet. It is essential that DSL connected users keep some sort of "firewall" running when they are online.

A *firewall* blocks different *ports* from being accessed from the internet. A "*port*" is sort of like a doorway into your computer. If a program is listening on that port it is a *server*, and the door could be wide open for hackers and viruses to enter. On Windows computers, the most dangerous port is port 139. Port 139 allows other computers to access the data on your hard drive. Network Neighborhood is the program that listens on port 139.

Some programs must be allowed to get through your firewall. Once your firewall is running you will be asked if certain programs are allowed to access the internet. Consider the program... if you recognize it, and want it to work, then click "yes" to allow it through. If the program wants to act as a "*server*" then click "More Info" to find out if the program needs to act as a server. Programs like messenger (Microsoft, Yahoo, or AOL) listen on ports. If you want these programs to work, you need to let them act as a server (allow access to that port). Also, automatic update from Norton Antivirus needs a port.

If you download and use ZoneAlarm, I recommend you learn how to understand the "Program Control" menu. In this menu, you can open up ports that you may have accidentally closed.

Set	Items	Description
S1	27	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	1829871	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	2456155	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?) () INSTR- UMENT?) (2N) (EXCHANGE? OR BROKER? OR MARKET?)
S4	150888	(S2 OR S3) (5N) (ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON() LINE? OR WWW OR WORLD() WID- E() WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	9868467	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR ESCROW? OR (PRE OR PRIOR?) () PAYMENT?
S6	23700146	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	7849538	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	9267	S4 (S) S5
S9	1841193	S5(3N)S6
S10	87434	S5(3N)S7
S11	37	S8 AND S9 AND S10
S12	169	S4(5N)S9
S13	1643	S5(S)S6(S)S7 AND S4
S14	129	AUCTION? AND S12
S15	5	S13 AND S14
S16	206	S11 OR S15 OR S12
S17	85	RD (unique items)
S18	51	S17 NOT PY>1999
S19	31	S18 NOT PD>990218
S20	0	S1 AND S4
File	15:ABI/Inform(R)	1971-2001/Jun 20 (c) 2001 ProQuest Info&Learning
File	9:Business & Industry(R)	Jul/1994-2001/Jun 19 (c) 2001 Resp. DB Svcs.
File	623:Business Week	1985-2001/Jun W3 (c) 2001 The McGraw-Hill Companies Inc
File	810:Business Wire	1986-1999/Feb 28 (c) 1999 Business Wire
File	275:Gale Group Computer DB(TM)	1983-2001/Jun 19 (c) 2001 The Gale Group
File	624:McGraw-Hill Publications	1985-2001/Jun 20 (c) 2001 McGraw-Hill Co. Inc
File	813:PR Newswire	1987-1999/Apr 30 (c) 1999 PR Newswire Association Inc
File	636:Gale Group Newsletter DB(TM)	1987-2001/Jun 19 (c) 2001 The Gale Group
File	621:Gale Group New Prod. Annou. (R)	1985-2001/Jun 19 (c) 2001 The Gale Group
File	16:Gale Group PROMT(R)	1990-2001/Jun 19 (c) 2001 The Gale Group
File	610:Business Wire	1999-2001/Jun 20 (c) 2001 Business Wire.
File	148:Gale Group Trade & Industry DB	1976-2001/Jun 19 (c) 2001 The Gale Group
File	20:World Reporter	1997-2001/Jun 20 (c) 2001 The Dialog Corporation

19/3,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01772206 04-23197

Focus on I-commerce

Batthey, Jim

InfoWorld v21n6 PP: 59 Feb 8, 1999

ISSN: 0199-6649 JRNL CODE: IFW

WORD COUNT: 477

...TEXT: from 1.2 million in 1998 to 6.5 million in 2002. Although still a **small** segment-about **11 percent** of the total **online** shopping population -- **online auction** buyers represent higher revenues because they typically visit sites more often and spend more than...

19/3,K/2 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01571303 02-22292

Grenada overcomes violent past

Luxner, Larry

Hotel & Motel Management v213n1 PP: 6, 8 Jan 12, 1998

ISSN: 0018-6082 JRNL CODE: HOM

WORD COUNT: 1070

...TEXT: to refurbish properties and do extensive marketing were the main problems facing small hotels, at **least 50 percent** of which are on the **auction** block.

"The small hotels are **virtually** bankrupt and are up for sale," said former Prime Minister George Brizan, a leader of...

19/3,K/3 (Item 3 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01334563 99-83959

Breaking out of the box

Redhead, David

Marketing PP: 31-33 Nov 28, 1996

ISSN: 0025-3650 JRNL CODE: MAR

WORD COUNT: 1272

...ABSTRACT: into the lounge. The desire to set the pace in a crowded market has sparked **increasingly extravagant** styling. The consumer **electronics** giants are launching their own **bids** for a slice of the multimedia action. Some IT critics believe that whatever is done...

19/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01332068 99-81464

Downsizing and other related workforce trends: An employee benefits perspective

Kelly, Peter M

Benefits Quarterly v12n3 PP: 8-42 Third Quarter 1996

ISSN: 8756-1263 JRNL CODE: BFQ

WORD COUNT: 21579

...TEXT: outcry against downsizing must be attributed to factors that have contributed to the appearance of **extraordinary** layoffs. The **most** likely causes may be the fact that industries, job classifications and

geographical areas unaffected by... rich make up a growing share of U.S. families today. While there were sharp **increases** in the **percent** of child-rearing families struggling on less than \$10,000 a year as well as... of their assets in their home and their savings, while the rich keep a higher **percentage** of their wealth in financial instruments such as stocks and bonds. Housing prices haven't kept pace with the torrid **stock market**, and the middle class has **virtually** stopped accumulating savings. While the wealthy have been running up huge gains in the stock...with computers, they represent only 2% of the net investment by business, and an even **smaller percentage** of all the machinery, equipment and buildings business owns. That is too **small a percentage** to make a **difference** in productivity. By comparison, early in the century railroads represented 18% of the capital stock...

19/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01252691 99-02087

Why do we need stock brokers?

Brown, David P

Financial Analysts Journal v52n2 PP: 21-30 Mar/Apr 1996

ISSN: 0015-198X JRNL CODE: FIA

WORD COUNT: 7673

...TEXT: costs of handling the certificates. The expected result of the shortened settlement period is an **increase** in the **percentage** of shares retail investors hold in book-entry form and a decline in the percentage... decline with direct registration. Furthermore, because retail investors will find transfer of shares inexpensive, a **large** volume of **margin** lending business might be done directly through banks or financial institutions other than brokerage firms...the proportion of shares held as paper or in book-entry form but not in **margin** accounts **differs** across issues. A third is that the distribution of book-entry shares of some issues...

...contraparty or find a suitable one.

Direct registration by institutions in their own names at **depository** institutions has had and will continue to have an impact on the revenue brokers earn...

... entry shares with counterparties directly rather than using an intermediary. Instinet, for example, is an **electronic** "meeting place" where institutions post **bids** and offers for trades directly and without broker intermediation. The degree to which Instinet and...

19/3,K/6 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01231142 98-80537

Changes in the structure and dynamics of European securities markets

Benos, Alexandros; Crouhy, Michel

Financial Analysts Journal v52n3 PP: 37-50 May/Jun 1996

ISSN: 0015-198X JRNL CODE: FIA

WORD COUNT: 11289

...TEXT: luring away 25 percent of the volume of transactions in French, German, and Italian equities, **nearly 40 percent** of Dutch stocks, and 20 percent of the turnover on the First Section of the...percent, and for the same stocks traded in London, the average touch is 1.52 **percent**, four times **larger** ! Given these figures, the preference for London is difficult to explain in terms of cost...term Swiss Confederation bond (CONF), and an option on CONF futures. Trading is a completely **electronic** continuous double **auction**. During the trading hours from 10:00 a.m to 4:15 p.m., the

...
... partial reimbursement of their transaction and settlement fees. In options, market makers must answer at **least 50 percent** of quote requests by other participants and cannot make such requests themselves. Their fees are...the average volume of transactions in French stocks traded on SEAQ International in 1993 was **near 53 percent** . Because of double counting caused by different reporting systems in France and the United Kingdom...

... Recently (January 1996), the LSE issued a report examining, and even proposing, switching to an **electronic call auction** , at least partially, until the end of 1996. Apparently, mixed dealership/auction systems will be ...

... than we had imagined. 14. Compared with France, where institutional investors hold less than **20 percent** of the market capitalization, investing institutions in the United Kingdom hold **50 percent** of company shares and **68 percent** of government securities by market value. Apart from **percentages** , the size **difference** is also enormous. A single U.K. building society manages 5 trillion FRF, two and...

19/3,K/7 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00833720 94-83112

Factors affecting the international softwood lumber market, 1987-93

Shull, Marcus; Zager, Lisa

Monthly Labor Review v117n2 PP: 21-29 Feb 1994

ISSN: 0098-1818 JRNL CODE: MLR

WORD COUNT: 4952

...TEXT: of 1987 and ending with the final quarter of 1992, import prices for softwood lumber **increased 18 percent** , while export prices jumped **71 percent** .(7) The **dynamics** of these price changes for imported and exported softwood lumber show how traditional forces affected...softwood lumber fell **8 percent** from 1988 through 1990. During this period, housing starts declined **nearly 20 percent** , dropping from 1,488,000 units to 1,193,000 units.(9) Because **80 percent**...

...S. housing starts and the demand for softwood lumber. From 1991 to 1992, housing starts **increased 18.5 percent** , from 1,014,000 units to 1,202,000 units.(10) Between the final quarter...

... activity rose unexpectedly, putting a strain on domestic supply, and imports of Canadian softwood lumber **increased 42.8 percent** in dollar-value terms.(11) As a result of this increased demand, import prices for...

... 1990 through the final quarter of 1991, export prices for softwood lumber fell **3.8 percent** . Economic conditions facing the major importers of U.S. softwood lumber changed during this period...

... the 1970's.(15) This economic downswing brought about an unprecedented drop in Japan's **stock exchange** , the Nikkei, while automotive and **electronics** companies were contemplating scaling back employment.(16) In Europe, integration of the European Union was...housing starts during 1992 were estimated to be 1.4 million units, a **2.4-percent increase** over the 1991 figure.(18) New legislation under the U.S.-Japan Wood Products Trade ...

...lumber rose from \$162.1 million in 1991 to \$207.6 million in 1992, an **increase of 28.1 percent** .(20)

Economic conditions are not the only traditional factors affecting the price of softwood lumber...

... during the initial quarter of 1992. The change for that yeas was a very substantial **increase** of 17.8 **percent** . The export market for softwood lumber showed similar results over the same period. Export prices...

... the first quarter of 1992. The annual increase for 1992 was a substantial 20.9 **percent** . Price **increases** in the international market for softwood lumber continued into early 1993; in the first quarter...

... down during both the second and third quarters, falling 1.7 percent and 3.2 **percent** , respectively. (23)

The **increase** in import and export prices during the first quarter of 1993 took hold more quickly **percent** . (24) The **difference** between the results reported by the International Price Program and those of the Producer Price ...

... in softwood lumber between the two countries. The memorandum required Canada to collect a 15-**percent** tariff on **most** softwood lumber exported to the United States or to increase stumpage fees, which are based...mainly by traditional market factors. On average, import prices for softwood lumber rose 4.7 **percent** , and export prices **increased** 5.6 **percent** , during the first quarters of 1987 through 1992. These increases followed annual trends marked by...

... economy. During the first quarter of 1993, however, prices of U.S. softwood lumber imports **increased** 35 **percent** , while export prices rose 22 percent.

Although traditional factors played a role in the price...

19/3,K/8 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00796380 94-45772

Industry output and employment

Franklin, James C

Monthly Labor Review v116n11 PP: 41-57 Nov 1993

ISSN: 0098-1818 JRNL CODE: MLR

WORD COUNT: 7340

...TEXT: sector is very large, it still represents a projected slowing in the annual rate of **increase** (to 2 **percent**), as compared to the growth rate over the 1979-92 period (2.3 percent). The...

...industries are expected to rise at annual average rates of 2.3 and 2.2 **percent** , respectively, **largely** as a result of increased demand arising from healthy manufacturing output growth.

Construction. The construction...grew at a 3.8-percent rate over the same period, and output of nondurables **increased** by 2.3 **percent** annually. As a consequence of the 1991 recession, 1991 marks a low point for manufacturing... output, the computer manufacturing industry is the fastest growing detailed industry, with a projected annual **increase** of 8.1 **percent** . In 1979, the computer manufacturing industry accounted for 0.3 percent of total manufacturing output...

...total manufacturing output, and 6.2 percent of durable output. Given the projected 8.1- **percent** annual rate of **increase** , the computer manufacturing industry is expected to account for 6.5 percent of all of... industry group of rubber and miscellaneous plastic products will come from the annual 4.2- **percent** real output **increase** of the industry manufacturing miscellaneous plastics products (not elsewhere classified). The output for miscellaneous plastics products is mostly consumed by intermediate demand and is driven by the growth in **markets** for such **commodities** as computers and consumer **electronic** goods. The projected high demand for these goods and a continued shift to using plastics...

... highly productive industry, employment is expected to grow at an annual rate of 2.4 percent because of the high pace of output growth. Jobs are projected to increase from a...by 2005. Output, however, is expected to grow at an annual rate of 3.1 percent . This increase is predicated on the assumption that telephone communications will play an important role in providing...

... the 1992-2005 period while the projected growth rate for jobs is only 1.3 percent . The difference reflects increased productivity achieved through computerized inventory control and ordering procedures.

Retail trade, excluding eating and drinking...3.1-percent growth rate which is almost as fast as the projected 3.3-percent rate of increase in output. The jobs of employees in this industry involve more direct contact with customers...

... services division grew from 18.7 percent to 26.3 percent, and is projected to increase to 31.4 percent by the year 2005. During the 1979-92 period, the share of nonfarm wage and...

... of 3.0 percent for the services division is, however, slower than its 4.1-percent rate of increase over the historical period 1979-92. The projected 1992-2005 output growth rate for the...

... by 4 million to the projected 2005 level of 12.5 million jobs. Health services increased its percentage share of nonfarm wage and salary employment from 5.6 percent in 1979 to 7...taxes. Ultimately the effects of the increased costs of health care are felt as insurance premiums and taxes increase . As a result, insurance policies may become too costly for businesses to supply employee health...

...4 million to 5.3 million, or at an annual average rate of 6.3 percent . Most of that growth--1.7 million jobs--was concentrated in just two industries: computer and...

...increase of 3.1 million jobs through 2005 for a growth rate of 3.6 percent . Of that increase , computer and data processing services is expected to account for 0.8 million (5.3...

19/3,K/9 (Item 9 from file: 15)
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00724081 93-73302

The Ups and Downs of Single Premium Whole Life - Part 2

Ballew, James A.

Life & Health Insurance Sales v135n2 PP: 43-46 Feb 1992

ISSN: 1058-2837 JRNL CODE: IRS

WORD COUNT: 3184

...TEXT: Congress and various financial institutions was over. When the smoke cleared, interest-sensitive SPWL emerged- virtually unscathed.

Stock brokers , financial planners, big producers in the life insurance business and some life insurance companies quickly...

... aggressively promoted as an alternative to tax-free municipal bonds, money-market funds, certificates of deposit and individual retirement accounts."

During that period, a person could get tax-free income out of his policy on a "wash loan rate" and he could deduct at least some of the portion of the interest he paid on the policy loan. Some people purchased very large policies... Under the legislation adopted by the committee, life insurance contracts with fewer than seven annual premiums would be called "modified endowments." Any premature distributions from such plans would be taxed the same as premature distributions...

19/3,K/10 (Item 10 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00682247 93-31468

The how and why of credit auctions
Guasch, J Luis; Glaessner, Thomas
Finance & Development v30n1 PP: 19-21 Mar 1993
ISSN: 0015-1947 JRNL CODE: FID
WORD COUNT: 2856

...TEXT: be reassessed in light of the performance of the institution and their ability to prevent **marginal** institutions from obtaining **large** amounts of funds.

COLLUSION AND COMPETITIVENESS

To guard against collusion and to enhance competitiveness, a... are characterized by high concentration.

In Bolivia, multiple products are auctioned to eligible banks, with **portion** of **different** credit lines offering different currencies (dollars, marks, yen), maturities (one year in the case of...

... placed \$132 million versus \$27.8 million). Also, little dispersion occurred in the interest rate **bid**, with **virtually** all **bids** at the floor rate of 13 **percent** a year. Although this would seem to suggest that the pricing of development credit would...

... funds to eligible participants or to the government often exceeded the floor rate by at **least** 1-2 **percentage** points. This type of empirical anomaly may reflect collusive behavior, in that Bolivian banks have...

19/3,K/11 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02180434 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Nasdaq Puts Stock In Web -- Merging exchanges set sights on direct trading
(Nasdaq will spend \$100 mil over five years to upgrade the American Stock Exchange's technology and trading systems)
InternetWeek, p 1
July 06, 1998
DOCUMENT TYPE: Journal ISSN: 0746-8121 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 791

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...new Internet and network technologies designed to make the combined Nasdaq-Amex entity the dominant **stock exchange online**.

"We're creating the **largest** simultaneous **extranet** in the world," said Gregor Bailar, CIO at Nasdaq. "Our market strategy is to create..."

19/3,K/12 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02050614 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Grenada overcomes violent past
(St George's Harbor in Grenada will be torn down and replaced with a \$140 mil luxury hotel, which includes a 500-berth marina financed by Daventree

Ltd)

Hotel & Motel Management, v 213, n 1, p 6+
January 12, 1998
DOCUMENT TYPE: Journal ISSN: 0018-6082 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1058

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...to refurbish properties and do extensive marketing were the main problems facing small hotels, at **least 50 percent** of which are on the **auction** block.

"The small hotels are **virtually** bankrupt and are up for sale," said former Prime Minister George Brizan, a leader of...

19/3,K/13 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
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01167696 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Ford sets electronic auction

(Ford Motor to launch **EASY** electronic auction for used vehicles to sell car and trucks to Ford and other dealers in 7/95)

Automotive News, n 5599, p 1

April 10, 1995

DOCUMENT TYPE: Journal ISSN: 0005-1551 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 283

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...will be sold electronically to Ford, Mercury, Lincoln and Jaguar dealers beginning this July.

The **electronic auction** will replace live **auctions** for a "**small portion**" of Ford's vehicle repurchase business, according to Tom Cunningham, Ford Motor Co. vehicle remarketing...

19/3,K/14 (Item 1 from file: 810)

DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0970930 BW0395

Business Wire Recap

January 28, 1999

Byline: EDITORS

...07:31)

(NV-GALLERY-OF-HISTORY) (HIST) LAS VEGAS--Gallery of History Inc. Announces **92 Percent Increase** in **Web Site Hits**, **31 Percent Increase** in

Bidding Dollars for Jan. 27 **On line Auction** (BW0028 07:32)

(NY **CYBERGRL** /WEBGRRLS) NEW YORK--Webgrrls International Appoints New Director; Webgrrls Japan Chapter Leader to Take International...

19/3,K/15 (Item 2 from file: 810)

DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0970188 BW0028

NV GALLERY OF HISTORY: Gallery of History Inc. Announces 92 Percent Increase in Web Site Hits, 31 Percent Increase in Bidding Dollars for Jan. 27 On-line Auction

January 28, 1999

Byline: Business & Retail/Technology Editors

Gallery of History Inc. Announces 92 Percent Increase in Web Site Hits, 31 Percent Increase in Bidding Dollars for Jan. 27 On-line Auction

19/3,K/16 (Item 3 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0874654 BW1185

CMP MEDIA: NASDAQ Online Expansion Could Lead to Direct Internet Stock Trading, Reports Internetweek

July 02, 1998

Byline: Business Editors

...for new Internet and network technologies designed to make the NASDAQ-Amex entity the dominant **stock exchange online** .
"We're creating the **largest** simultaneous **extranet** in the world," NASDAQ's Chief Information Officer Gregor Bailar told InternetWeek.
"Our market strategy...

19/3,K/17 (Item 4 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0669233 BW1174

HAUPPAUGE DIGITAL: Hauppauge Digital announces record first quarter results

February 05, 1997

Byline: Business Editors

HAUPPAUGE, N.Y.--(BUSINESS WIRE)--Feb. 5, 1997--
Sales **increase 45 percent** , net income **increases 122 percent**
Hauppauge **Digital Inc.** (NASDAQ: HAUP, Boston **Stock Exchange** : HAU), the manufacturer of Win/TV digital video boards, today announced the company's Dec...

19/3,K/18 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2001 The Gale Group. All rts. reserv.

01415215 SUPPLIER NUMBER: 09761177 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Evaluation of strategic investments in information technology. (developing a strategic application)

Clemons, Eric K.

Communications of the ACM, v34, n1, p22(15)

Jan, 1991

ISSN: 0001-0782 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 10873 LINE COUNT: 00898

... are the cost implications of these improved manufacturing

engineering methods? Will the marketplace reward greater **flexibility** with **increased margins** or market share? How can these effects be predicted with any accuracy, or even measured...ranging from extremely limited marketplace response to widespread adoption as an industry standard for an **electronic market** for corporate **bonds**. It is then necessary to estimate the associated beneficial and negative impacts for each outcome...

...soft], represents the contribution from Merrill's partial ownership of bloomberg. A second component, [\$.sub.**margin**], represents the change in trading profits associated with more efficient and more competitive markets; this...captured through Economost has been used to implement enormous efficiency improvements within McKesson, and a **large portion** of the benefits derived from these improvements have been passed along to McKesson's customers...development efforts were successful. First Boston estimates that they have received 100-fold (that is, **close** to 10,000 **percent**) **increases** in application programmer productivity! And they are now selling their CASE tools.

LESSON

FOUR

Actively...

19/3,K/19 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1216637 NEM015
Twenty-First Internet Index Reveals What's New In Cyberspace, Says Open Market

DATE: January 26, 1998 08:59 EST WORD COUNT: 370

...6

- Circulation base of Web Week: 125,000
- Circulation base of BusinessWeek: 1,025,000
- **Percentage increase** in number of online **auction** sites listed by Yahoo, April to June, 1997: 140
- Number of root name servers: 13...

19/3,K/20 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0304276 LA005
ADT SPONSORS ROYAL GALA TO BENEFIT DANCE COMPANIES AND AIDS VICTIMS; HRH THE PRINCESS OF WALES TO ATTEND

DATE: September 20, 1990 10:03 EDT WORD COUNT: 449

...of its ongoing commitment to improve the quality of civic life. The world leader in **electronic** security protection and vehicle **auction** services, ADT derives approximately 75 **percent** of its **nearly** \$1 billion in sales from North America. ADT's Chairman and President, Michael Ashcroft, supports...

19/3,K/21 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2001 The Gale Group. All rts. reserv.

03156165 Supplier Number: 46462081 (USE FORMAT 7 FOR FULLTEXT)

INDIA BRIEFS

Telenews Asia, v4, n12, pN/A

June 13, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 513

... found that the DoT had arbitrarily introduced a requirement for foreign equity participation of at **least 25 percent** while evaluating the **bids** from Eider **Electronics** and Eider Telecommunications when there was no such pre-condition at the time of inviting...

19/3,K/22 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2001 The Gale Group. All rts. reserv.

03011097 Supplier Number: 46143691 (USE FORMAT 7 FOR FULLTEXT)

Notebook

The Mortgage Marketplace, v6, n6, pN/A

Feb 12, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 754

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...Savings and community financial institutions' sales of mortgages in the secondary market rose as a **percentage** of originations in 1995, reflecting the popularity of fixed-rate mortgages, according to a survey...

...and 10.1% were sold to Freddie Mac, up from 9.5%. Even with the **increases**, the **percentage** of sales to the GSEs are still below what they were in 1992-93, a...

...related information. Once established, such standard could support a wide range of applications in different **bond markets**, such as **electronic** prospectus/offering document delivery, and the electronic transmission of municipal disclosure information, among others. "PSA...

...of information distributors and Nationally Recognized Municipal Securities Information Repositories, as well as State Information **Depositories**, said PSA. Salomon Bros. Bullish On California Mortgages Pointing to an economic growth surge in...

...to benefit from improving demand. Mortgage rate need move just 50bp in either direction and **prepayments** will be dramatically **different**, said the analysts.

19/3,K/23 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2001 The Gale Group. All rts. reserv.

06122310 Supplier Number: 53745208 (USE FORMAT 7 FOR FULLTEXT)

Online auctions are taking off. (Jan 1999 Jupiter Communications survey) (Internet/Web/Online Service Information)

InfoWorld, v21, n6, p59(1)

Feb 8, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 112

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...from 1.2 million in 1998 to 6.5 million in 2002. Although still a **small** segment -- about 11 **percent** of the total **online** shopping population -- **online auction** buyers represent higher revenues because they typically

visit sites more often and spend more than...

19/3,K/24 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2001 The Gale Group. All rts. reserv.

02011969 Supplier Number: 42583323 (USE FORMAT 7 FOR FULLTEXT)
Electronic trading use on the rise
Pensions & Investments, p3
Dec 9, 1991
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1159

... reducing commission costs, and market impact costs are nil because prices are taken from the **stock exchanges**.

Electronic trading still comprises a **small portion** of overall trading, despite recent concerns expressed by New York Stock Exchange officials and others...

19/3,K/25 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

10306311 SUPPLIER NUMBER: 20881710 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Nasdaq Puts Stock In Web -- Merging exchanges set sights on direct trading.
(Company Business and Marketing)
Wilson, Tim
InternetWeek, n722, p1(1)
July 6, 1998
ISSN: 1096-9969 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 845 LINE COUNT: 00071

... new Internet and network technologies designed to make the combined Nasdaq-Amex entity the dominant **stock exchange online**.

"We're creating the **largest** simultaneous **extranet** in the world," said Gregor Bailar, CIO at Nasdaq. "Our market strategy is to create..."

19/3,K/26 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

09838475 SUPPLIER NUMBER: 19712180 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Waiting for the dust to settle. (restructuring of the French aerospace industry)
Condom, Pierre
Interavia Business & Technology, v52, n609, p23(5)
May, 1997
ISSN: 0983-1592 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 4141 LINE COUNT: 00332

... government's plan, it has been decided to sell immediately the state's **58.3 percent** interest in Thomson-CSF. The bidding conditions released by the government state that the objective...

...aims at "contributing, through existing and planned agreements, in the restructuring of the European defence **electronics** industries".

The calendar stipulated that **bids** had to be submitted for government approval by March 28, and the selected candidates had...

...24.5 percent and DASA 50 percent.

As part of the same agreement, Matra BAe **Dynamics** should take 30 **percent** of LFK, DASA's missile business, and Matra's systems and information activities (C3I systems...Last year, civil export orders rose 55.1 percent, and defence export orders 38.6 **percent** (thanks **largely** to

strong performance by Eurocopter and Turbomeca). That indicates how dependent French industry is on...

19/3,K/27 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

09728263 SUPPLIER NUMBER: 19747024 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Rating the companies. (EETimes 1997 Worldwide Salary & Opinion Survey)
(Industry Trend or Event)
Bellinger, Robert
Electronic Engineering Times, n969, p141(13)
Sep 1, 1997
ISSN: 0192-1541 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3821 LINE COUNT: 00304

... are not rewarded for their innovative work projects compared to executive rewards," one engineer wrote.

Nearly 9 percent describe their companies' salaries as poor.
"I enjoy my work and I like my company..."

...on offering flexible hours.

One-quarter of the American engineers rate their companies excellent on **flexibility**, along with **8 percent** of the Japanese. Some 43 percent of Americans and 41 percent of the Japanese rate...t work with any technologically obsolete engineers; 44 percent spot a few laggards, while **7 percent** dismiss **most** of their coworkers as hopeless.

So what do the leading-edge engineers and managers in...
...90 percent call it "on the rise")

2. Digital TV (88 percent)
3. DVD (**80 percent**)

Some sharp **differences** between our Japanese and American respondents show up. For instance, wireless technology doesn't make...

...Japanese:

1. Optical computing (83 percent)
2. Digital TV (81 percent)
3. Interactive media (**79 percent**)

The **differences**, no doubt, reflect the advancement of those technologies in the respective countries. The United States...

...There's little disagreement between the two Pacific-bordering nations concerning digital television. Some **88 percent** of Americans and **81 percent** of Japanese engineers detect sizzling activity in DTV. But at least in the United States, the planned **digital** -TV spectrum **auctions** appear to be hung up in a personal-computer vs. broadcasters' battle over standards. Watch...am with my fourth employer. The previous three are no longer in business. Also, a **large percentage** of the companies with which I have interviewed over the years are no longer in...

19/3,K/28 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

08899288 SUPPLIER NUMBER: 18592678
A microstructure analysis of ex-dividend stock price behavior before and after the 1984 and 1986 Tax Reform Acts.
Koski, Jennifer Lynch
Journal of Business, v69, n3, p313(26)
July, 1996
ISSN: 0021-9398 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 7520 LINE COUNT: 00602

...ABSTRACT: two reform acts, were used for the study. Results for long-term investors showed that **marginal** price declines **increase** relative to the dividend amount during the 1983-1988 timeframe, which is

consistent with forecasts...

... since buyers and sellers do not necessarily transact at the same price, this analysis presents **different marginal** conditions for long-term investors who are selling for reasons unrelated to the dividend and...based on price ratios are very similar to those based on returns, and results for **bid** quotes (panel A) are **virtually** identical to those for ask quotes (panel B). For the entire sample, price ratios increase and returns decrease from 1983 to 1988. If individual long-term investors are the **marginal** traders, then for low-yield stocks, price ratios should increase from 0.625 in 1983...

...stocks is consistent with predictions in table 2 if individual tax clientele investors are the **marginal** traders.

Price ratio statistics shown in table 4 for high-yield stocks also increase between...Acts. Statistics designed to test trading strategies of long-term tax clientele traders suggest that **marginal** price declines **increase** relative to the dividend amount from 1983 to 1988, consistent with predictions based on the...

19/3,K/29 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

06222810 SUPPLIER NUMBER: 14172739 (USE FORMAT 7 OR 9 FOR FULL TEXT)
What does the stock market tell us about real estate returns?
Gyourko, Joseph; Keim, Donald B.
Journal of the American Real Estate & Urban Economics Association, v20, n3
, p457(29)
Fall, 1992
ISSN: 0270-0484 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 9656 LINE COUNT: 00778

... we estimated a multifactor model that expanded (4) to include term structure, inflation, and risk **premium variables** similar to those used in Chan, Hendershott and Sanders (1991) recent study of equity REITs...

...stock market, for changes in the term structure. The same holds for a default-risk **premium variable** defined as the return difference between a junk bond portfolio and the long-term Treasury...is -.33% per month).

16 Multifactor specifications were estimated in which the bond market, risk **premium**, and inflation **variables** were constructed to be orthogonal to the stock market variables. Others were estimated without being...

...It is also the case that adding variables not constructed to be orthogonal to the **stock market** still leaves **virtually** unchanged the estimated stock betas and their standard errors.

17 Chan, Hendershott and Sanders (1991)...asset values (which are dominated by larger capitalization stocks) should mimic the behavior of the **small stock premium**. In fact, Brauer and Chag (1990) document a January seasonal in the time series of...

19/3,K/30 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2001 The Gale Group. All rts. reserv.

04834682 SUPPLIER NUMBER: 09010482 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The trends and outlook for foreclosure & delinquencies: problem loan rates are now nearly double what they were in the late 1960s.
Holloway, Thomas M.; Rosenblatt, Robert M.
Mortgage Banking, v51, n1, p45(11)
Oct, 1990
ISSN: 0730-0212 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 6645 LINE COUNT: 00526

... the number of
delinquent loans rose 265 percent

and the number of loans in
foreclosure **increased 590 percent** . * FHA problem loan rates have
been
consistently higher than
conventional or VA problem loan rates...

...1960s, the rate was about 0.2 percent; by 1985, it had reached 0.8
percent --a fourfold **increase** . It was still relatively high in 1989 at
0.6 percent.

Foreclosure problems did not...

...1989, about 1.7 million loans were delinquent and another 300,000 were
in foreclosure--**increases** of roughly 265 **percent** and 590 percent,
respectively.

Trends in loan problems among conventional, Veterans Administration
(VA), and Federal...foreclosure continued to rise through 1988, before
declining very modestly in 1989. Like FHA loans, **nearly 1 1/4 percent**
of VA loans outstanding were in foreclosure in 1989.

For mortgage bankers, the problem is...

...the property and invariably loses money on the subsequent sale.

With about 2 1/4 **percent** of VA loans 90 days or more delinquent or
in foreclosure, many additional claims are...

...claims with a no-bid. Because mortgage loan servicers lose substantial
amounts of money on **virtually** every no-bid , improvement in the
performance of VA loans could significantly improve the profitability of
these servicers...the difference between current and historical interest
rates in opposite ways, the relationship of this **difference** to the
percentage of loans in foreclosure is ambiguous. Further, it is likely
that expectations about changes in...

...employment. Therefore, the relationship with default rates is expected
to be positive; as self-employment **increases** as a **percentage** of total
employment, loan problems may rise. The variable is measured as the ratio
of...

19/3,K/31 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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03321368 SUPPLIER NUMBER: 05198977 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Room for everybody. (new low telephone answering device prices bring in new
business without affecting old)**
McDonald, Martha Downing
Consumer Electronics, v15, p34(1)
Aug, 1987
ISSN: 0362-4722 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 824 LINE COUNT: 00059

... an annuity. It's great. It just keep going,' he says. "Answerers
are a basic **electronics commodity** now. With **market** penetration now
close to 15 **percent** , they are accepted as a mainstream electronics
product.'

As for the new low price points...

Set	Items	Description
S1	27	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	1829653	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	2455765	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?)() INSTR- UMENT?)(2N)(EXCHANGE? OR BROKER? OR MARKET?)
S4	187470	(S2 OR S3)(7N)(ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON()LINE? OR WWW OR WORLD()WID- E()WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	9837847	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR (PRE OR PRIOR?)()PAYMENT?
S6	23696793	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	7848382	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	11539	S4(S)(S5 OR ESCROW? OR (PAY OR PAID OR PAYING)(2N)(PRIOR? - OR UP()FRONT? OR ADVANCE? OR AHEAD?))
S9	419	S8(S)S6(S)S7
S10	285599	S7(S)S6(S)(S5 OR ESCROW? OR (PAY OR PAID OR PAYING)(2N)(PR- IOR? OR UP()FRONT? OR ADVANCE? OR AHEAD?))
S11	395	S9 AND S10
S12	214	S11 AND AUCTION?
S13	23183	S7(4N)S6(4N)(S5 OR ESCROW? OR (PAY OR PAID OR PAYING)(2N)(- PRIOR? OR UP()FRONT? OR ADVANCE? OR AHEAD?))
S14	5	S4(10N)S13
S15	392	S4 (S)S10
S16	10	S4(S)S13
S17	0	S1 AND S4
S18	23	S8(S)S6(5N)S7
S19	31	S18 OR S16 OR S14
S20	16	RD (unique items)
S21	10	S20 NOT PY>1999
S22	8	S21 NOT PD>990218
File	15:ABI/Inform(R)	1971-2001/Jun 19 (c) 2001 ProQuest Info&Learning
File	9:Business & Industry(R)	Jul/1994-2001/Jun 19 (c) 2001 Resp. DB Svcs.
File	623:Business Week	1985-2001/Jun W3 (c) 2001 The McGraw-Hill Companies Inc
File	810:Business Wire	1986-1999/Feb 28 (c) 1999 Business Wire
File	275:Gale Group Computer DB(TM)	1983-2001/Jun 19 (c) 2001 The Gale Group
File	624:McGraw-Hill Publications	1985-2001/Jun 20 (c) 2001 McGraw-Hill Co. Inc
File	813:PR Newswire	1987-1999/Apr 30 (c) 1999 PR Newswire Association Inc
File	636:Gale Group Newsletter DB(TM)	1987-2001/Jun 19 (c) 2001 The Gale Group
File	621:Gale Group New Prod.Annou.(R)	1985-2001/Jun 19 (c) 2001 The Gale Group
File	16:Gale Group PROMT(R)	1990-2001/Jun 19 (c) 2001 The Gale Group
File	610:Business Wire	1999-2001/Jun 20 (c) 2001 Business Wire.
File	148:Gale Group Trade & Industry DB	1976-2001/Jun 19 (c)2001 The Gale Group
File	20:World Reporter	1997-2001/Jun 20 (c) 2001 The Dialog Corporation

22/3,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01255050 99-04446

Online banking: The future according to Booz Allen & Hamilton

Kerr, Don; Brunham, Bill

Bank Management v72n4 PP: 38-39 Jul/Aug 1996

ISSN: 1049-1775 JRNL CODE: BAD

WORD COUNT: 772

...ABSTRACT: banking market over the next 5 years will cause a fundamental change in the competitive **dynamics** of the retail banking industry. **Near**-term growth will be inhibited by 3 factors: availability, security concerns and regulation. By the year 2000, banks representing over 40% of the **deposit** base will be offering online banking. This level of supply will be sufficient to create...

... skimmed from a given industry pool. For banks lacking unique sources of competitive advantage, the **online** banking world could degenerate into a brutal **commodity** **market** with massive customer turnover and vicious price competition.

22/3,K/2 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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01743339 (USE FORMAT 7 OR 9 FOR FULLTEXT)

COMPAQ CONTINUES TO SCALE THE CORPORATION

(Compaq now has \$4 billion in cash and short term convertibles; by the middle of the year, that \$4 billion could be \$6 billion)

Computer Business Review, v 5, n 2, p N/A

February 01, 1997

DOCUMENT TYPE: Journal; Company Overview (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1021

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...lawyers have been seen at the company, carrying out due diligence prior to making a **bid**. The theory is that Compaq would keep **Digital**'s large, international and highly competent services business, but sell off the Alpha RISC technology...

...with 99 to 199 employees, and 40% in large accounts. "And in each case, the **nearest** competitor is a **different** company," says Vesey Crichton, UK director of corporate business. Perhaps even more impressively, and somewhat...

...at the top of its line the price differences are much less marked, Compaq's **margins** are, analysts believe, significantly higher than rivals. To

22/3,K/3 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2001 McGraw-Hill Co. Inc. All rts. reserv.

0366282

The Persuasive Case for Small Cap Stocks

Standard & Poor's Emerging & Special Situations February 15, 1991; Pg 4;

Vol. 11, No. 2

Journal Code: ESS

ISSN: 0882-5440

Section Heading: Segment discussion

Word Count: 1,111 *Full text available in Formats 5, 7 and 9*

BYLINE:

Robert S. Natale CFA February 12, 1991

TEXT:

...valuation range by that measure.

For this and other reasons, the 1990s offer a very **different**, much more favorable picture for **small** cap stock performance. Foreign buyers are **virtually** out5 of the **stock market**. That should remain the case as long as interest rates remain high overseas and the...

... growth, companies that exhibit a greater rate of sustained high growth will again garner valuation **premiums**. That is usually much easier to achieve off a small sales and earnings base than...

22/3,K/4 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

1193211

LAM067

GOING, GOING, GONE! Universal Studios Online to Auction Authentic Hollywood Memorabilia, Walk-On Parts, and Collectibles

DATE: December 1, 1997

15:49 EST

WORD COUNT: 777

Dec. 1 /PRNewswire/ -- Universal Studios Online is proud to present the first ever **Online** charity **auction** specializing in exclusive celebrity memorabilia and collectibles direct from the studios. Beginning December 1, 1997 at <http://www.universalstudios.com>, consumers will have an **extraordinary** opportunity to bid on collector's items from Hollywood's top films, television programs and...

... New items will be auctioned off six times a year, with each auction benefiting a **different** charity.

"Until now, **most** celebrity memorabilia was only available to Hollywood insiders," commented Lisa Crane, vice president of sales...

22/3,K/5 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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04114629 Supplier Number: 54078713 (USE FORMAT 7 FOR FULLTEXT)

Mentoring Is Good for Women Entrepreneurs.

About Women & Marketing, v12, n2, pNA

Feb, 1999

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 363

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...in ten women-owned firms sell products or services to the corporate sector, compared to **nearly** half of men-owned firms. This 19-**percentage**-point **difference** contrasts with a 13-**percentage**-point **difference** in sales to state and local government, and a minuscule 3-**percentage**-point difference in...

...would benefit from EDI (electronic data interchange) training, because it's becoming more common to **bid** and transfer data **online**. Source: Women-Owned Firms Are Selling to Government, Corporations (Press Release), October 15, 1998; National...

22/3,K/6 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2001 The Gale Group. All rts. reserv.

02578353 Supplier Number: 45208124 (USE FORMAT 7 FOR FULLTEXT)
Acquisition Reform and Small Business: Is It Good or Bad?
Set-Aside Alert, v2, n19, pN/A
Dec 15, 1994
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 497

... women -owned business on every contract above \$25,000. That business is not obligated to bid .)

Electronic commerce poses two concerns, Montalto said. One is confusion over how government agencies are setting up networks. Because of FASTA requirements, everyone is rushing to get online, but in **different** ways.

"Even the resourceful **small** business will be overwhelmed trying to understand the systems there to help them," he said...

22/3,K/7 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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09332417 SUPPLIER NUMBER: 19161792 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The reform of financial markets. (Belgian economy) (Belgium 1994-1995)
OECD Economic Surveys - Belgium-Luxembourg, p45(38)
Sep, 1995
ISSN: 0376-6438 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 13402 LINE COUNT: 01116

... Luxembourg financial centre, Belgian capital outflows to tax havens outside the BLEU might have been **larger** , so that the Belgium-Luxembourg circular flow probably had an impact that was more positive...instruments - such as Belgian CIUs and commercial paper - have eclipsed old ones, notably regulated bank **deposits** and short-term bank loans. International capital movements have also reacted positively, with a swing...engineer sufficient short-term inflows. On the other hand, the equity market and the private **bond market** have progressed little, and securitisation is still **virtually** non-existent. Also, the "circular flow" between Belgium and Luxembourg has been only partially affected...

22/3,K/8 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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09332416 SUPPLIER NUMBER: 19161791 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Economic policies in the upturn. (Belgian economy) (Belgium 1994-1995)
OECD Economic Surveys - Belgium-Luxembourg, p24(21)
Sep, 1995
ISSN: 0376-6438 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 7671 LINE COUNT: 00597

... long-term interest differential with Germany has been relatively little affected by the slump in **bond markets** and in May 1995 it was **virtually** at the same level as at end-1993, while most other EU countries recorded **increases** in their **differentials** with Germany. This may have been due to the progress - actual and expected - in the...

...11) Nonetheless, the long-term differential with Germany remains at around 3/4 of a **percentage** point. In addition to the less liquid character of the Belgian bond market compared with the German one and differences in the tax system, this **differential** may reflect the still **large** budget deficit and very high public debt ratio, and the remaining effort that Belgium must...

Set	Items	Description
S1	3916	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	80204	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	61786	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?) () INSTR- UMENT?) (2N) (EXCHANGE? OR BROKER? OR MARKET?)
S4	3714	(S2 OR S3) (7N) (ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON()LINE? OR WWW OR WORLD()WID- E()WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	924311	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR (PRE OR PRIOR?) () PAYMENT?
S6	4013893	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	2990166	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	281	S4 AND S5
S9	286	S4 AND (S5 OR ESCROW? OR (PAYMENT? OR PAY? ? OR PAID) (2N) (- PRIOR? OR UP() FRONT? OR AHEAD?))
S10	0	S4 AND (PAYMENT() TERM?)
S11	286	(S9 OR S10)
S12	166406	S5(10N) (S6 OR S7)
S13	55	S11 AND S12
S14	54	RD (unique items)
S15	38	S14 NOT PY>1999
S16	22	S15 NOT PD>990218
File	77:	Conference Papers Index 1973-2001/May (c) 2001 Cambridge Sci Abs
File	35:	Dissertation Abs Online 1861-2001/Jul (c) 2001 ProQuest Info&Learning
File	583:	Gale Group Globalbase(TM) 1986-2001/Jun 20 (c) 2001 The Gale Group
File	2:	INSPEC 1969-2001/Jun W3 (c) 2001 Institution of Electrical Engineers
File	65:	Inside Conferences 1993-2001/Jun W2 (c) 2001 BLDSC all rts. reserv.
File	233:	Internet & Personal Comp. Abs. 1981-2001/Jun (c) 2001 Info. Today Inc.
File	99:	Wilson Appl. Sci & Tech Abs 1983-2001/May (c) 2001 The HW Wilson Co.

16/5/1 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06650916
MPF adds burden to small firms
HONG KONG: MPF CAUSES FIRMS TO REDUCE WORKFORCE
HK Economic Times (XKH) 01 Jul 1998 p.a13
Language: CHINESE

Once the Mandatory Provident Fund is launched, **small** - and medium-size firms will have to carry an **extra** financial burden. In order to reduce expenditure, they will hire part-time employees or simplify their workforce, etc. Some considers lowering new employees' basic salary, freezing salary of senior staff or strengthening **computerisation** in a **bid** to reduce workforce. *

COMPANY: MANDATORY PROVIDENT FUND

PRODUCT: Business Personnel Management (9918);
EVENT: Market & Industry News (60);
COUNTRY: Hong Kong (9HON);

16/5/2 (Item 2 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06529484
INTERNET BILLIGAST FOR AKTIEINTRESSERAD
SWEDEN: INTERNET STOCK TRADING AN OPTION
Svenska Dagbladet (XUX) 05 Oct 1997 p. 42
Language: SWEDISH

To trade in stock via the Internet has become an option for the Swedish private investor, and the paper surveys the services which exist on this market. So far, only Sparbanken and S-E-Banken/Sesam offers similar services, but J6rgen Nielsen at Handelsbanken says that services will be introduced before the end of the year. The Sparbanken Nettrade service takes no **deposit** commission, but one has to pay 1000 SEK per year and an **extra** 0,18 **percent** transaction commission (at **least** 95 SEK). This places the price of this service at 1095 SEK (around 144 US\$). At SE-Banken, one pays at **least** 625 SEK **deposit** commission (0,5 **percent** of the **deposited** value) plus 0,35 to 0,45 commission per transaction, 95 SEK minimum figure; coming to 720 SEK (around 95 US\$) or up. At **stock brokers** like Matteus **Online** and Nordnet (Ohman Fondkommission) one pays commissions of 35 - 200 000 SEK, but at Aktiespar Fondkommission, the **deposit** is 200 SEK per year plus 0,14 **percent** in commission, making for a minimum cost of 249 SEK.

COMPANY: AKTIESPAR FONDKOMMISSION; OHMAN FONDKOMMISSION; NORDNET; MATTEUS
ONLINE; HANDELSBANKEN; SESAM; S-E-BANKEN; SPARBANKEN; INTERNET

EVENT: Marketing Procedures (24);
COUNTRY: Sweden (5SWE);

16/5/3 (Item 3 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06477097
MMVB vtorglas v chuzhoy biznes
RUSSIA: MMVB STARTS **ELECTRONIC** CURRENCY AUCTIONS
Kommersant-Daily (XFL) 3 Jun 1997 p.11
Language: RUSSIAN

The Moscow interbank currency exchange (MMVB) has started **electronic**

auctions for US dollar. This was done because the banks are not interested in stock-exchange currency deals. At present, 25 banks have signed agreements for **electronic auctions** with MMVB. The conditions of the **auctions** are strict: volume of deal can not be less than US\$ 1 mn, the quotations for currency are to be fixed and the **margin** can not be more than RUR 5 (US\$ 0.01). The head of financial department of the bank Rossiisky kredit says that major Russian banks are not interested in **electronic auctions** at MMVB, because they can trade with their partners directly, without any **prepayment**. It is also stated that **small** banks are **most** likely to join MMVB's system.

COMPANY: MMVB

PRODUCT: Exchange Rates (E5720);
EVENT: Companies Activities (10);
COUNTRY: Russia (6USSRU);

16/5/4 (Item 4 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06208239

Profit **margins** likely to stay down in second half
SINGAPORE: ELECTRONIC FIRMS EARNINGS DOWN
Business Times (XBA) 1 Oct. 1995 P.III
Language: ENGLISH

According to the corporate earnings review conducted by the Business Times, it was noted that while 14 out of the 19 **electronics** companies listed on the **Stock Exchange** of Singapore (SES) reported increases in net earnings for the half-year ended 30 June 1995, **most** saw a slow down in operating **margins**. This was attributed to price competition and exchange rate fluctuations. However, analysts projects that the electronics industry in Singapore is likely to see even stronger demand in the second half of 1995, which will push up their earnings for the full-year ending 31 December 1995.

COMPANY: SES; STOCK EXCHANGE OF SINGAPORE; BUSINESS TIMES

PRODUCT: Electrical & Electronic Equip (3600);
EVENT: Market & Industry News (60); Company Reports & Accounts (83);
COUNTRY: Singapore (9SIN);

16/5/5 (Item 5 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06161945

Stock Exchange faces **electronic** competitor
UK: SIB APPROVES TRADEPOINT SYSTEM
Guardian (GN) 08 Jun 1995 p.18
Language: ENGLISH

The UK Securities & Investments Board has approved the start-up of Tradepoint, an **electronic** rival to the London **Stock Exchange** which will anonymously match buy and sell orders for clients. Break-even for the system, planned to start up in August 1995, is possible with only a **small percentage** of total trades. Professional market makers are not expected to move to the new system in volume and it is fund managers who are expected to make up the bulk of users.

COMPANY: LONDON STOCK EXCHANGE; TRADEPOINT; SECURITIES & INVESTMENTS BOARD

PRODUCT: Securities & Commodities Exchanges (6230); Securities Dealers (6211); Debt & Equity Securities (E5640);
EVENT: Company Formation (12); Company Formation (14); Marketing

Procedures (24);
COUNTRY: United Kingdom (4UK);

16/5/6 (Item 6 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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02186046

GOVT-BACKED DEFENCE ELECTRONICS COMPANY FORMED
AUSTRALIA - GOVT-BACKED DEFENCE ELECTRONICS COMPANY FORMED
Financial Times (C) 1991 (FT) 19 October 1988 p33

AWA SA Defence Industries (Adelaide, Australia) has been formed by South Australian state govt, linking AWA (Australia), South Australian state govt's Superannuation Fund Investment Trust, interests of Fairey Australia and Thorn EMI Electronics Australia. AWA SA Defence Industries will participate in four on- going defence contracts: new submarines; new frigates; Black Hawk helicopters; and FA-18 Hornet fighter aircraft, worth a total of ADlr12.5 bil. AWA SA Defence will also bid for electronics defence systems worth ADlr1.3 bil, including Jindalee, an over- the-horizon radar. AWA SA Defence Industries will compete strenuously to obtain a large portion of Australian defence- related equipment exports, expected to increase to ADlr500 mil/y over five years, stated P Crawford, managing director at AWA. He added that a number of multinational companies are attempting to set up collaborative arrangements with AWA SA. In the near future Superannuation Fund Investment Trust will purchase Fairey Australia, and C3 (Camberra, Australia) a subsidiary of Thorn EMI. The consortium is to have an annual turnover greater than ADlr100 mil. Trust will own 30% of the venture while AWA SA will own 65%. The workforce of AWA SA is expected to be about 1k.
Copyright: Financial Times Ltd 1991

PRODUCT: Avionics (3662AV); Marine Electronics (3662MF); Sonar (3662SO);
Military Helicopters (3721MH); Ship Building (3731SB); Helicopter
Engines (DEAV); Military Ships (DESE);
EVENT: COMPANIES ACTIVITIES (10);
COUNTRY: Australia (9AUS); OECD Pacific (915);

16/5/7 (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC
(c) 2001 Institution of Electrical Engineers. All rts. reserv.

6650210 INSPEC Abstract Number: C2000-08-7120-068

Title: A limitation of the generalized Vickrey auction in electronic commerce: robustness against false-name bids
Author(s): Sakurai, Y.; Yokoo, M.; Matsubara, S.
Author Affiliation: NTT Commun. Sci. Labs., Kyoto, Japan
Conference Title: Proceedings Sixteenth National Conference on Artificial Intelligence (AAI-99). Eleventh Innovative Applications of Artificial Intelligence Conference (IAAI-99) p.86-92
Publisher: AAAI Press, Menlo Park, CA, USA
Publication Date: 1999 Country of Publication: USA xxvi+998 pp.
ISBN: 0 262 51106 1 Material Identity Number: XX-1999-01742
Conference Title: Proceedings Sixteenth National Conference on Artificial Intelligence (AAAI-99). Eleventh Innovative Applications of Artificial Intelligence Conference (IAAI-99)
Conference Sponsor: American Assoc. Artificial Intelligence; ACM/SIGART; Defense Advance Res. Projects Agency; et al
Conference Date: 18-22 July 1999 Conference Location: Orlando, FL, USA
Language: English Document Type: Conference Paper (PA)
Treatment: Applications (A); Theoretical (T)
Abstract: Electronic commerce (EC) has rapidly grown with the expansion of the Internet. Among these activities, auctions have achieved huge popularity, and have become a promising field for applying agent and artificial intelligence technologies. Although the Internet provides an infrastructure for much cheaper auctioning with many more sellers and

buyers, we must consider the possibility of a new type of cheating, i.e., an agent tries to get some profit by submitting several bids under fictitious names (false-name bids). Although false-name bids are easier to execute than forming collusion, the vulnerability of auction protocols to false-name bids has not been discussed before. We examine the robustness of the generalized Vickrey auction (GVA) against false-name bids. The GVA has the best theoretical background among various auction mechanisms, i.e., it has proved to be incentive compatible and be able to achieve a Pareto efficient allocation. We show that false-name bids may be effective, i.e., the GVA loses incentive compatibility under the possibility of false-name bids, when the **marginal** utility of an item **increases** or goods are complementary. Moreover, we prove that there exists no single-round sealed-bid auction protocol that simultaneously satisfies individual rationality, Pareto efficiency, and incentive compatibility in all cases if agents can submit false-name bids. (16 Refs)

Subfile: C

Descriptors: electronic commerce; Internet; multi-agent systems

Identifiers: generalized Vickrey auction; false-name bids; cheating; auction protocols; incentive compatible mechanism; individual rationality; Pareto efficiency

Class Codes: C7120 (Financial computing); C5620W (Other computer networks); C6170 (Expert systems and other AI software and techniques)

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16/5/8 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

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6385054

Title: Agfa to launch new Sherpa line in bid for digital proofing leadership

Journal: Seybold Report on Publishing Systems vol.29, no.1 p.10-12

Publisher: Seybold Publications,

Publication Date: 1 Sept. 1999 Country of Publication: USA

CODEN: SRPSD9 ISSN: 0736-7260

SICI: 0736-7260(19990901)29:1L.10:ALSL;1-4

Material Identity Number: F611-1999-017

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P); Product Review (R)

Abstract: As ink-jet technology advances, it is taking over **large portions** of the proofing market. Its next target is **large** -format imposition, where Agfa is staking a claim with its Sherpa family, based on Epson and Mutoh technology. Its impact could extend all the way to dot proofing. (0 Refs)

Subfile: D

Descriptors: buyer's guides; equipment evaluation; ink jet printers; printing; publishing

Identifiers: ink-jet technology; digital proofing; Agfa Sherpa line; large-format imposition; Epson technology; Mutoh technology; dot proofing

Class Codes: D2105 (Media-TV, radio, press); D5030 (Printers and other peripherals)

Copyright 1999, IEE

16/5/9 (Item 1 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00525486 99CW02-105

Online stock complaints soar -- Customers undaunted; traders beef up systems to handle growth

Machlis, Sharon

Computerworld , February 8, 1999 , v33 n6 p4, 1 Page(s)

ISSN: 0010-4841

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports that despite complaints about e-trading rising faster than the increase in Internet trading itself last year, consumers continue to trade online. Estimates that online daily average stock trades rose from 150,000 a couple years later to 336,000 a year later (a 124 percent increase). States that complaints about online stock trading rose 330 percent from in a recent one-year period. Lists the top three complaints as orders being processed too slowly or not at all, difficulty in accessing accounts, and order-processing errors. Notes that stock brokers are taking the necessary steps to beef up offerings by boosting system capacity and customer service. Includes one table. (CT)

Descriptors: **Electronic Commerce; Stock Market ; Online Transaction Processing; Internet**

16/5/10 (Item 2 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00522492 99IE01-215

CitySearch buys auction player to bolster local guides

Gardner, Elizabeth

Internet World , January 18, 1999 , v5 n3 p4, 1 Page(s)

ISSN: 1081-3071

Company Name: TicketMaster **Online** ; City **Auction**

URL: <http://www.ticketmaster.com>, www.citysearch.com <http://www.cityauction.com>

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Discusses TicketMaster **Online** -CitySearch's buyout of City **Auction** for 800,000 new shares of stock. Reports that news of the deal sent Ticketmaster Online-CitySearch's stock price up **nearly 20 percent** to \$67.69, making City Auction worth about \$54 million on the day of the announcement. Says that City Auction handles auctions between individuals rather than between businesses and consumers. Adds that it enables sellers to limit sales to a particular geographical area. Indicates that the local auction service, which is able to pinpoint 23 United states cities, would be integrated with CitySearch's 19 city guides. Comments that City Auction is a pipsqueak compared with category leader eBay, which it says, launches more new auctions in two days (about 140,000) than City Auction has had in its entire two-year history (about 115,000). Notes Ticketmaster **Online** -City Search also has ties to First **Auction** and Auction Universe. (wpr)

Descriptors: Mergers/Acquisitions; **Stock Market** ; Competition; Corporate Information; **Electronic Commerce**; Internet

Identifiers: TicketMaster **Online** ; City **Auction**

16/5/11 (Item 3 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00508053 98IE09-305

eBay makes good showing in Wall Street debut -- Barnesandnoble.com hastens its IPO effort; Prodigy files

Wang, Nelson

Internet World , September 28, 1998 , v4 n31 p5, 1 Page(s)

ISSN: 1081-3071

Company Name: eBay; Barnesandnoble.com; Prodigy

URL: <http://www.ebay.com> <http://www.barnesandnoble.com> <http://www.prodigy.com>

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports that **online auction** site eBay's highly successful initial public offering (IPO) ended a month-long IPO drought on Wall Street. Says the company's stock price opened 197 percent higher than the offering price, and closed up 163 percent, bringing the company's market value to \$1.4 billion after a single day of trading. Indicates that eBay's users

sell collectibles, and eBay collects a placement fee and a **percentage** of the final closing price for each item. Adds that IPO filings for Barnesandnoble.com and Prodigy followed eBay's debut, but notes analysts cautioned that eBay's success was a reflection of support for a strong company rather than the result of a turnaround in conditions for Internet-related IPOs. Reports that a number of companies have registered for IPOs, but have delayed executing them because of unfavorable market conditions, and says some have even withdrawn their proposals. Includes one graph. (JC)

Descriptors: **Stock Market** ; Investment; Business; Retailing;
Electronic Commerce
Identifiers: eBay; Barnesandnoble.com; Prodigy

16/5/12 (Item 4 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00498458 98IE06-034

Fixed prices: thing of the past? -- Will the price of everything be negotiable in the future? The indicators are saying ``yes.`` In many corners of the Web, the...

Venditto, Gus

Internet World , June 1, 1998 , v4 n20 p54, 1 Page(s)

ISSN: 1081-3071

Company Name: Priceline

URL: <http://www.priceline.com>

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

ON TARGET column identifies auction sites as the leading indicator in a trend toward competitive bidding for just about everything that can be purchased on the Internet. Says **online auctions** and **auction** -like approaches are gaining rapidly in popularity, and highlights competitive bid site, Priceline. Notes that, during its launch month, priceline was the single largest radio advertiser in the U.S., and drew 1.5 million visitors to its site. Says the company searches for sellers, basing its revenue model on collecting a **small percentage** of each sale. Reports that Priceline's initial business of offering discounted airline tickets is rapidly being expanded to include competitive bid sales of cars, home mortgages, and credit card interest rates. (JC)

Descriptors: Retailing; Electronic Commerce; Consumer Information;
Web Sites; Online Information; Price
Identifiers: Priceline

16/5/13 (Item 5 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00489087 98LK03-004

Forbes Digital Tool unveils new features in 1998 -- The Web site has increased its emphasis on finance and technology stories

LINK-UP , March 1, 1998 , v15 n2 p2, 1 Page(s)

ISSN: 0739-988X

Company Name: Forbes

URL: <http://www.forbes.com>

Product Name: Forbes Digital Tool

Languages: English

Document Type: Product Announcement

Geographic Location: United States

Announces new features for Forbes Digital Tool. Says new editorial departments include Companies, Personal Finance, Startups, and E-Business. Adds that Forbes/Lipper Mutual Fund Information Center will be updated with information from Lipper Analytical Services, and that the Forbes 40 stock index will carry ten years of performance data for the stocks listed. Says that Forbes Digital Tool will continue to publish the electronic edition of ``Forbes`` magazine, and the full text of ``Forbes ASAP`` and ``Forbes

FYI.' Notes that new sponsors include Fidelity Investments, Oracle, Lexus, IBM, and Stolichnaya Russian Vodka. Says readership at the site has **increased** more than 400 **percent** since it was originally introduced.

(JC)

Descriptors: Publishing; **Web Sites** ; Business; **Stock Market**
Identifiers: Forbes Digital Tool; Forbes

16/5/14 (Item 6 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00483325 98IT01-003

Cowles/Simba study forecasts business info services growth

Information Today , January 1, 1998 , v15 n1 p1, 55, 2 Page(s)

ISSN: 8755-6286

Company Name: Cowles/Simba Information

URL: <http://www.simbanet.com>

Product Name: Web/Online Services 1998: Business/Professional Market Analysis ...

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Indicates that Cowles/Simba Information has announced that, according to its recently published study called Web/Online Service 1998: Business/Professional Market Analysis & Forecast, the business/professional Web/online services market is expected to reach \$37.5 billion in 2001. Explains that this increase will be driven by strong growth in the brokerage, marketing, and current-awareness news and research segments. Claims that ``demand for browser-accessible information services will be the growth engine for almost every business/professional market segment in the forecast period.'' Specifies that, led by Reuters, Bloomb Dow Jones, Web/online brokerage services will be the leading reven generator, at \$14.8 billion in 2001. Also reports that the sma business/professional segment, vertical market services, was the fastest growing segment, **increasing 53.6 percent** to \$313.7 million. (jo)

Descriptors: Web Publishing; **Online** Information; News; **Stock Market** ; Reports; Business; Predictions
Identifiers: Web/Online Services 1998: Business/Professional Market Analysis ...; Cowles/Simba Information

16/5/15 (Item 7 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00483192 98LK01-017

TheStreet.com -- Gaining the competitive edge in investing

Stern, Gary M

LINK-UP , January 1, 1998 , v15 n1 p24, 1 Page(s)

ISSN: 0739-988X

Company Name: TheStreet.com

URL: <http://www.thestreet.com>

Product Name: TheStreet.com

Languages: English

Document Type: Software Review

Grade (of Product Reviewed): B

Geographic Location: United States

Presents a favorable review of TheStreet.com (\$6 per month), an online investing publication which has 6,000 subscribers after only one year. Says it covers the stock market and offers a daily e-mail bulletin. Specifies that TheStreet.com is geared to individual and professional investors, provides continuous coverage of the stock market throughout the day, covers mutual funds and individual equities, and offers commentary from financial experts. Claims that TheStreet.com provides in-depth analysis or commentary and seeks to emphasize investigative journalism. Says the site has been attracting a 90 **percent** male audience, **most** of whom have \$100,000 portfolios. Notes that TheStreet.com uses 30 reporters and various editors

and is extremely prudent regarding adherence to strict ethical guidelines, to the extent that no one at the online publication can own any individual stocks. (jo)

Descriptors: Investment; Online Information; Stock Market ;
Money; News; Web Publishing; Information Sources
Identifiers: TheStreet.com; TheStreet.com

16/5/16 (Item 8 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00474264 97WW10-003

Net stocks come roaring back in third quarter -- Commerce, search companies lead the way

Wang, Nelson

WebWeek , October 6, 1997 , v3 n32 p1, 53, 2 Page(s)

ISSN: 1081-3071

Company Name: Amazon.com; Onsale

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports an increase in the value of Internet stocks during the year's third quarter. Explains that the Internet Stock Index (ISDEX) was up 40 percent for the quarter, with an increase in the individual Internet stocks by as much as 271 percent due to reported revenue increases by electronic commerce companies such as Amazon.com and Onsale. Adds that the electronic commerce companies' performance also had a positive effect on the search engine companies due to marketing and advertising deals. Reports that the market increase was also due in part to an overall market shift toward smaller companies. Notes that investors are beginning to see the growth potential of electronic commerce and search engines. Includes one graph and one table. (kgh)

Descriptors: Stock Market ; Investment; Internet; Search Engines;
Electronic Commerce; Corporate Information
Identifiers: Amazon.com; Onsale

16/5/17 (Item 9 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00471387 97CR09-204

Tech Data stock soars after blockbuster second quarter

O'Heir, Jeff

Computer Reseller News , September 15, 1997 , n754 p32, 1 Page(s)

ISSN: 0893-8377

Company Name: Tech Data; Macrotron

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports that Tech Data Corp. of Clearwater, FL's stock has posted a record high of \$48. Explains that the company recorded sales that increased by 46 percent to \$1.6 billion and income that increased by 78.6 percent to \$21.5 million for its second fiscal quarter, which ended in July of this year. Says that the company's income for the first half of this year increased by 76.8 percent to \$39.7 million or 57 cents per share, while sales for the period increased by 42.6 percent to \$2.9 billion. Adds that Tech Data has managed to reduce selling, general, and administrative expenses to a record low of 4.1 percent and expects to generate further cost savings through electronic commerce initiatives. States that Tech Data had also broadened its international business during the quarter through the acquisition of Macrotron AG of Munich, Germany. Includes one chart. (dpm)

Descriptors: Corporate Information; Financial Statements; Value Added Reseller; Mergers/Acquisitions; Electronic Commerce; Stock Market ;
Corporate Strategy
Identifiers: Tech Data; Macrotron

16/5/18 (Item 10 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
(c) 2001 Info. Today Inc. All rts. reserv.

00444632 96NG12-002

Maximum impact: dbc online -- Trading places

Bubbeo, Daniel

NetGuide , December 1, 1996 , v3 n12 p21, 1 Page(s)

ISSN: 1078-4632

Company Name: DBC

Product Name: DBC Online

Languages: English

Document Type: Software Review

Grade (of Product Reviewed): B

Geographic Location: United States

Presents a favorable review of DBC Online (free), a Web site for stock market quotes. Says that DBC offers market updates on a 15-minute delay (real-time quotes are available as a premium service), provides a daily listing of the most active traders on both the winning and losing side, and sets up a personal portfolio. Monitors the New York Stock Exchange, the American Stock Exchange, and the NASDAQ. Also offers index charts, market analysis, Smart-Edgar, and the capability to buy and trade online at the Trading Center. (phi)

Descriptors: Web Sites ; Stock Market ; Software Review;
Finances

Identifiers: DBC Online; DBC

16/5/19 (Item 11 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
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00427450 96WW06-111

Online auction house finds growth with second-hand merchandising

Roberts, Bill

WebWeek , June 17, 1996 , v2 n8 p23, 26, 2 Page(s)

ISSN: 1081-3071

Company Name: Onsale

Languages: English

Document Type: Feature Articles and News

Geographic Location: United States

Profiles Onsale Inc. of Mountain View, CA, an online auction for overstocked and refurbished PC products and consumer electronics. Says its revenue increases by as much as 40 percent per month and could achieve between \$50 million to \$60 million by the end of the year. Adds that some 20,000 people representing ten percent of all the visitors to the site have participated in at least one auction, with four percent of all visitors buying a product. Also says the site exemplifies one of the few online commerce models that works, and its owners could successfully initiate an IPO. Includes a photo. (dpm)

Descriptors: Web Sites; Electronic Shopping; Corporate Information;
Business; Hardware; Software

Identifiers: Onsale

16/5/20 (Item 12 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
(c) 2001 Info. Today Inc. All rts. reserv.

00390335 95CW07-404

Let's make a high-tech deal: record number of mergers and acquisitions for first half of year, totaling \$39.3B

Ouellette, Tim

Computerworld , July 31, 1995 , v29 n31 p32, 1 Page(s)

ISSN: 0010-4841

Languages: English

Document Type: Feature Articles and News

Geographic Location: United States

Reports that 649 mergers and acquisitions took place in the computer industry during the first half of 1995. Says the number represents a 76 **percent increase** over the figure registered for the same period in 1994. Adds that the factors contributing to the high number of high-tech mergers and acquisitions include: the expectations generated by Windows 95; the broadening of product lines by large networking vendors; the competition for market share in the **online** services sector; explosive growth in the **stock market**; and the widespread demand for client/server systems. Includes a line graph. (dpm)

Descriptors: Mergers/Acquisitions; Trends; Business; News

16/5/21 (Item 13 from file: 233)

DIALOG(R) File 233:Internet & Personal Comp. Abs.

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00246281 91DB08-007

Real-time comes to Dialog: a look at DIALOG/MONEYCENTER

Miller, Carmen

Database , August 1, 1991 , v14 n4 p59-62, 4 Pages

ISSN: 0162-4105

Company Name: Dialog

Product Name: DIALOG/MONEYCENTER

Languages: English

Document Type: Feature Articles and News

Geographic Location: United States

Presents a favorable review of DIALOG/MONEYCENTER (\$NA), a real-time news and quotes service covering U.S. and international financial and commodity markets. The D/MC is the DIALOG version of Knight-Ridder MoneyCenter. This product is aimed at the financial end-user who needs dial-up capability for on the road or occasional access. Both products are produced from the same digital data feed, and the majority of the information content is the same. Quotes involving exchange fees are delayed 15 minutes on D/MC, but are real-time on Knight-Ridder Money Center; a **small percentage** of 'fixed pages' are considered to be '**premium**' or 'restricted pages', and are not available on D/MC. D/MC has added a menu interface that is consistent with DIALOG menu conventions and can be searched with 'MoneyCenter commands.' Contains one photo and two figures. (v1)

Descriptors: **Stock Market** ; Finances; News; **Online** Information

Identifiers: DIALOG/MONEYCENTER; Dialog

16/5/22 (Item 14 from file: 233)

DIALOG(R) File 233:Internet & Personal Comp. Abs.

(c) 2001 Info. Today Inc. All rts. reserv.

00086033 8415129

Brokerage firms go on line

Steidtman, N.

PC World , Mar 1984 , v2 n3 p232-236, 5 pages

ISSN: 0737-8939

Languages: English

Document Type: Article

Geographic Location: United States

Tells how brokerage firms will soon be providing up-to-date stock information on line for **small** computer users. Says that investors will be charged **extra** for system access and none of these brokerage houses expect to profit directly.

Descriptors: **Stock Market** ; **Online** Information

Identifiers: FAST; Dean Witter Reynolds; Huttonline; E.F. Hutton & Co., Inc.

Set	Items	Description
S1	0	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	52081	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	48177	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?) () INSTR- UMENT?) (2N) (EXCHANGE? OR BROKER? OR MARKET?)
S4	984	(S2 OR S3) (5N) (ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON()LINE? OR WWW OR WORLD()WID- E()WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	103755	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR ESCROW? OR (PRE OR PRIOR?) () PAYMENT?
S6	500154	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	41276	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	28	S4 (S) S5
S9	9573	S5(3N)S6
S10	31159	S5 AND S6
S11	1724	S5 AND S7
S12	3	S4 AND MARGIN?
S13	634	S2 AND (S9 OR S10)
S14	553	S2(S) (S9 OR S10)
S15	112	S14 AND AUCTION?
S16	10	MARGIN? (S) AUCTION?
S17	0	S1 AND S4
S18	3	S4 AND S9
S19	9	S4 AND S10
S20	0	S4 AND S11
S21	41	S8 OR S12 OR S16 OR S18 OR S19
S22	41	RD (unique items)
S23	26	S22 NOT PY>1999
S24	20	S23 NOT PD>990218

File 473:FINANCIAL TIMES ABSTRACTS 1998-2001/APR 02

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File 474:New York Times Abs 1969-2001/Jun 19

(c) 2001 The New York Times

File 475:Wall Street Journal Abs 1973-2001/Jun 19

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24/3,K/1 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07660709 NYT Sequence Number: 079928990128
AS ON-LINE TRADING INCREASES, SO DO COMPLAINTS
Labaton, Stephen
New York Times, Col. 2, Pg. 1, Sec. C
Thursday January 28 1999

AS ON-LINE TRADING INCREASES, SO DO COMPLAINTS

ABSTRACT:

...of investors have complained to Securities and Exchange Commission about on-line trading, now 25 **percent** of all retail trading and growing fast; investors report sharp discrepancies between prices they see...

...prices they wind up paying; as of Sept 30, number of complaints has risen 330 **percent** from previous year, to 1,114; SEC says complaints are coming in faster than they can be processed; SEC chairman Arthur Levitt cautions **small** investors to approach on-line investing with care; adds investors should take such precautions as...

...and sell orders to avoid recurring kinds of problems that are plaguing emerging group of **small** traders called cybervestors (M)

DESCRIPTORS: Stocks and Bonds; Computers and Information Systems; Internet and **World Wide Web** ; Personal Computers; Brokers and **Brokerage** Firms; **Stocks** and Bonds

24/3,K/2 (Item 2 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07650403 NYT Sequence Number: 769207981115
FOLLOWING THE WONDERFUL LOGIC OF 'WONDERLAND'
Reif, Rita
New York Times, Col. 1, Pg. 29, Sec. 2
Sunday November 15 1998

ABSTRACT:

...Alice's Adventures in Wonderland by Lewis Carroll, decides to sell it at Christie's **auction** ; he comments on solving mystery of purple ink markings in **margin** attributed to Carroll; photos (M)

24/3,K/3 (Item 3 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07615132 NYT Sequence Number: 964794980720
INTERNET BROKERS CHART THE EUROPEAN INVESTOR
Tagliabue, John
New York Times, Col. 2, Pg. 1, Sec. D
Monday July 20 1998

ABSTRACT:

About 20 **percent** of all stock trades in United States are entered over Internet, and now growing number of Europeans are shopping for stocks **on -line** ; result is **stock market** boom; movement is still in its infancy, but American Internet brokers have begun moving into Britain and are **increasingly** setting eyes on Continent; their arrival poses challenge for few and fledgling European on-line...

24/3,K/4 (Item 4 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07560795 NYT Sequence Number: 176435971118
INFORMATION TECHNOLOGY FIELD IS RATED LARGEST U.S. INDUSTRY
Lohr, Steve
New York Times, Col. 5, Pg. 12, Sec. D
Tuesday November 18 1997

INFORMATION TECHNOLOGY FIELD IS RATED LARGEST U.S. INDUSTRY

ABSTRACT:

Study sponsored by American **Electronics** Assn and Nasdaq **stock market** shows sales by computing and telecommunications industries have grown 57 **percent** during 1990's, to \$866 billion, making those businesses **increasingly** important force in nation's economy; study is based on Commerce Department data (L)

COMPANY NAMES: American **Electronics** Assn; Nasdaq **Stock Market** ;
Commerce Department

24/3,K/5 (Item 5 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07003525 NYT Sequence Number: 054216951116
COMPANY NEWS
New York Times, Col. 1, Pg. 4, Sec. D
Thursday November 16 1995

ABSTRACT:

Killearn Properties Inc says its directors rejected unsolicited **bid** from **Digital** Communications Technology Corp to acquire up to 80 **percent** stake of company for about \$9.2 million (S)

24/3,K/6 (Item 6 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

07000265 NYT Sequence Number: 006807951102
MAXTOR BOARD GROUP ACCEPTS HIGHER BID FROM HYUNDAI
Dow Jones
New York Times, Col. 1, Pg. 4, Sec. D
Thursday November 2 1995

ABSTRACT:

Maxtor Corp says special committee of its board accepted sweetened takeover **bid** by Hyundai **Electronics** Industries Co to buy remaining 63 **percent** of Maxtor for \$6.70 a share, or \$354 million (S)

24/3,K/7 (Item 7 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

06803054 NYT Sequence Number: 000833940401
INVESTMENT FUNDS ARE LIQUIDATED
New York Times, Col. 6, Pg. 1, Sec. D
Friday April 1 1994

ABSTRACT:

...holdings at loss to provide collateral demanded by brokerage firms that had lent it money; **margin** calls from brokers then accelerated market slide in Askin's holdings, which were generally thinly traded securities; in last two days, big brokerage houses **auction** much of remainder of Askin's holdings; David Askin, firm's principal, says it is...

24/3,K/8 (Item 8 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

06056469 NYT Sequence Number: 644528910313
NYCOR COMPLAINS ABOUT ZENITH SALE
Associated Press
New York Times, Col. 3, Pg. 5, Sec. D
Wednesday March 13 1991

ABSTRACT:

Zenith Electronics Corp's **largest** shareholder, Nycor Inc, asks New York Stock Exchange to investigate last month's sale of about 5 **percent** of Zenith stock to Gold Star Co of South Korea (S)

COMPANY NAMES: ZENITH **ELECTRONICS** CORP; NYCOR INC; NEW YORK **STOCK**
EXCHANGE ; GOLD STAR (SOUTH KOREAN CO)

24/3,K/9 (Item 9 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

05250951 NYT Sequence Number: 070960880102
DECLINE ON AMEX PACED BY BATTERED OIL STOCKS
WIGGINS, PHILLIP H
New York Times, Col. 1, Pg. 34, Sec. 1
Saturday January 2 1988

ABSTRACT:

Although Oct **stock** **market** collapse took its toll on **virtually** every stock on American **Stock** **Exchange** , those that held onto **most** of their gains had very little in common; Ivax Corp was **largest** **percentage** gainer on Amex in 1987 (M)

24/3,K/10 (Item 10 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

04541912 NYT Sequence Number: 253019850415
Financial data supplied by Goldman, Sachs & Co on three television stations being auctioned by ABC and Capital Cities Communications on July 12 give insight into why television prices have soared in recent years; stations--WTNH in Hartford-New Haven, WXYZ in Detroit and WKBW in Buffalo--show consistently high operating margins; graph of WTNH's revenues and expenses in 1984; photo (M))
FABRIKANT, GERALDINE
New York Times, Col. 4, Pg. 1, Sec. 4
Monday July 1 1985

Financial data supplied by Goldman, Sachs & Co on three television stations being auctioned by ABC and Capital Cities Communications on July 12 give insight into why television prices...

...in Hartford-New Haven, WXYZ in Detroit and WKBW in Buffalo--show consistently high operating margins; graph of WTNH's revenues and expenses in 1984; photo (M))

24/3,K/11 (Item 11 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2001 The New York Times. All rts. reserv.

00554490 NYT Sequence Number: 121520741221
US Treas announces it will not accept bids from foreign govts when it auctions 2-million ounces of US gold on Jan 6. Treas Under Sec Jack Bennett says IMF rules ban govts from buying gold at above official price

of \$42.22 an ounce, plus prescribed margin (S).)
New York Times, Col. 2, Pg. 41
Saturday December 21 1974

US Treas announces it will not accept bids from foreign govts when it
auctions 2-million ounces of US gold on Jan 6. Treas Under Sec Jack
Bennett says...

...govts from buying gold at above official price of \$42.22 an ounce, plus
prescribed margin (S).)...

24/3,K/12 (Item 1 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2001 The New York Times. All rts. reserv.

08007963 NYT Sequence Number: 000000990115
CORPORATE FOCUS: HOW EBAY WILL BATTLE SHAM BIDS, MISLABELING
ANDERS, GEORGE
Wall Street Journal, Col. 3, Pg. 1, Sec. B
Friday January 15 1999

ABSTRACT:

EBay Inc, which has built up an **online auction** service with over
1.2 million participants, will introduce five initiatives to combat fraud,
misrepresentation...

...measures, eBay will check some users' identities much more rigorously
and will expand insurance and **escrow** services (M)

24/3,K/13 (Item 2 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2001 The New York Times. All rts. reserv.

07942348 NYT Sequence Number: 000000970606
FIRMS RUSH FOR VENEZUELA OIL RIGHTS, PAYING NEARLY \$2 BILLION IN ONE WEEK
Vogel, Thomas T Jr
Wall Street Journal, Col. 5, Pg. 11, Sec. A
Friday June 6 1997

ABSTRACT:

...as foreign companies have paid almost \$2 billion so far for right to
exploit 20 **marginal** oil fields; had expected to collect only \$1 billion
in five days of **auctions** ending today (M)

24/3,K/14 (Item 3 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2001 The New York Times. All rts. reserv.

07942012 NYT Sequence Number: 000000970604
WORLD WIRE: POSTSCRIPTS
Wall Street Journal, Col. 3, Pg. 13, Sec. A
Wednesday June 4 1997

ABSTRACT:

...state-run oil monopoly expects to take in over \$1 billion from sales
of 20 **marginal** oil fields it will **auction** this week (S)

24/3,K/15 (Item 4 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
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07003706
US EXPERIMENT WITH DEBT AUCTIONS CUT COSTS JUST A BIT
Wall Street Journal, Col. 1, Pg. 17, Sec. C

Monday October 9 1995

ABSTRACT:

Treasury Dept says its three-year experiment with single-price **auctions** of two- and five-year notes appears to be producing only **marginal** reductions in borrowing costs (S)

24/3,K/16 (Item 5 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs
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06533971

LONG YIELD HITS A NEW LOW AS RALLY ROLLS ON AMID 'VERY, VERY BIZARRE' GAP IN BENCHMARKS

Wall Street Journal, Col. 1, Pg. 14, Sec. C
Friday August 20 1993

ABSTRACT:

...is down from 6.25% to 6.20%, lowest yield since Treasury began its regular **auctions** of bonds; price is up \$7.50 to 100-19/32; traders are confused, as...

...6.25% bond sold last week is outperforming 7.125% 30-year bond by large **margin** ; chart (M)

24/3,K/17 (Item 6 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs
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06516523

ANDREA ELECTRONICS TO MOVE UP DATE OF DIVIDEND PAYMENT

Wall Street Journal, Col. 4, Pg. 3, Sec. B
Monday May 24 1993

ABSTRACT:

...dividend to June 2 instead of June 14; move is a result of the American **Stock Exchange** forbidding investors from buying Andrea **Electronics** stock on **margin** in an effort to temper the speculative fever that has sent the stock surging recently...

COMPANY NAMES: ANDREA **ELECTRONICS** CORP; AMERICAN **STOCK EXCHANGE**

24/3,K/18 (Item 7 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs
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06516271

AMEX TO PROHIBIT BUYING ON MARGIN IN ANDREA SHARES

Wall Street Journal, Col. 6, Pg. 4, Sec. A
Friday May 21 1993

AMEX TO PROHIBIT BUYING ON MARGIN IN ANDREA SHARES

ABSTRACT:

...Exchange says it will not allow investors to buy Andrea Electronics Corp's stock on **margin** in an effort to temper the speculative fever that has driven the company's stock...

COMPANY NAMES: AMERICAN **STOCK EXCHANGE** (AMEX); ANDREA **ELECTRONICS** CORP

DESCRIPTORS: STOCKS (CORPORATE); **MARGIN** TRADING

24/3,K/19 (Item 8 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs

(c) 2001 The New York Times. All rts. reserv.

05021962

MIDWEST, PARIS EXCHANGES ESTABLISH ELECTRONIC LINK

Wall Street Journal, Col. 6, Pg. 34, Sec. 1

Monday February 9 1987

ABSTRACT:

Securities **depository** units of Midwest Stock **Exchange** and Paris **Stock Exchange** form **electronic** link to cut time and cost involved in processing trades in US stocks on Paris...

24/3,K/20 (Item 9 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs

(c) 2001 The New York Times. All rts. reserv.

01157751 NYT Sequence Number: 008479811020

Profile of International Futures Exchange Ltd of Bermuda describes firm's plans to offer international, fully electronic commodity exchange specializing in trading financial-futures contracts. Notes firm will allow investors to speculate on stock-index futures with as little as 5% on deposit (M).)

LOWENSTEIN, ROGER

Wall Street Journal, Col. 4, Pg. 29

Tuesday October 20 1981

...of International Futures Exchange Ltd of Bermuda describes firm's plans to offer international, fully electronic commodity exchange specializing in trading financial-futures contracts. Notes firm will allow investors to speculate on stock-index futures with as little as 5% on deposit (M).)...

?ds;show files

Set	Items	Description
S1	0	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	29076	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	17409	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?) () INSTR- UMENT?) (2N) (EXCHANGE? OR BROKER? OR MARKET?)
S4	1111	(S2 OR S3) (5N) (ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON() LINE? OR WWW OR WORLD() WID- E() WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	208612	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR ESCROW? OR (PRE OR PRIOR?) () PAYMENT?
S6	508391	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	113768	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	146	S4 (S) S5
S9	31617	S5(3N)S6
S10	766	S5(3N)S7
S11	2044	S5(S)S6(S)S7
S12	1	S8 AND S9 AND S10
S13	11	S8 AND S11
S14	25	S8 AND S9
S15	1	S8 AND S10
S16	33	S13 OR S14 OR S15
S17	33	RD (unique items)
S18	14	S17 NOT PY>1999
S19	10	S18 NOT PD>990218

File 278:Microcomputer Software Guide 2001/May

(c) 2001 Reed Elsevier Inc.

File 634:San Jose Mercury Jun 1985-2001/Jun 17

(c) 2001 San Jose Mercury News

File 256:SoftBase:Reviews,Companies&Prods. 85-2001/May

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19/3,K/1 (Item 1 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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10028002

**NET STOCKS WARNINGS DISREGARDED SEC CHIEF CAUTIONS INVESTORS, BUT SHARE
PRICES CLIMB HIGHER**

San Jose Mercury News (SJ) - Thursday, January 28, 1999
By: JONATHAN RABINOVITZ, Mercury News Staff Writer
Edition: Morning Final Section: Front Page: 1A
Word Count: 1,140

TEXT:

... the time the Nasdaq stock market closed, for instance, San Jose-based eBay Inc., an **online auction** company, recorded what once would have been regarded as an **astounding 34 percent increase**. This followed a report that fourth-quarter earnings per share were a few cents higher...

... for day trading. Over the past year, the number of complaints about online trading have **increased** by **330 percent**, and individuals need to be careful, he said.

Still, these cyber-stocks continued to outpace...

...burst.

One stock barometer, The Interactive Week Internet index, which includes 50 Internet-related companies, has **increased** by **17 percent** since Jan. 1. Perhaps the most traditional index, the Dow Jones industrial average, remained flat. On Wednesday alone, the Internet index **increased 1 percent**, while the Dow dropped 1 percent.

Perhaps no company Wednesday better reflected the Internet craze...

19/3,K/2 (Item 2 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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10007102

BUY LOW, SELL HIGH, TRADE CHEAP INVESTING ONLINE GETTING LESS EXPENSIVE

San Jose Mercury News (SJ) - Thursday, January 7, 1999
By: MARK SCHWANHAUSSER, Mercury News Staff Writer
Edition: Morning Final Section: Business Page: 1C
Word Count: 523

...brokerages to online trading.'

Plenty of investors already have. Just since September, online trading has **increased at least 30 percent**, with individuals trading stocks over the Internet almost 350,000 times a day -- up from 250,000 in the third quarter. Though online traders account for only a **small portion** of the \$55 billion in stocks traded daily, they place about **25 percent** of the trades on the New York **Stock Exchange** and Nasdaq.

The **Online Investor** index, which was modeled after the closely watched Consumer Price Index, incorporates a shopping...

... discount brokerages. Commissions accounted for the second-largest expense (\$736.40 in 1998) but the **smallest percentage** drop (7.6 percent).

'I was anticipating even bigger declines, in part because there was...

19/3,K/3 (Item 3 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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10001102

THE YEAR IN THE STOCK MARKETS BULLS ROARED BACK TECH STOCKS REBOUND: NASDAQ HAD AN AMAZING 39.6 PERCENT INCREASE IN 1998; DOW WAS UP 16 PERCENT.

San Jose Mercury News (SJ) - Friday, January 1, 1999

By: MERCURY NEWS WIRE SERVICES

Edition: Morning Final Section: Business Page: 1C

Word Count: 975

...THE STOCK MARKETS BULLS ROARED BACK TECH STOCKS REBOUND: NASDAQ HAD AN AMAZING 39.6 PERCENT INCREASE IN 1998; DOW WAS UP 16 PERCENT.

TEXT:

...16.1 percent for the year and the S&P's 500-stock index gained **nearly 26.7 percent**, Nasdaq performed amazingly, rising 39.6 percent for the year.

...Internet stocks seemed almost in a world by themselves. eBay Inc. of San Jose, the **online auction** house, went public in mid-September at \$18 and closed its first day at \$47...

...end of the year, it was at \$241.25, a gain of about 409.2 **percent** from the first-day close.

Yahoo Inc. of Santa Clara closed the year at \$236...

... Internet tech stocks, Apple Computer Inc. of Cupertino staged a strong comeback, gaining 211.9 **percent** to **close** at \$40.94; Intel Corp. of Santa Clara jumped 68.8 **percent** to **close** at \$118.56 for the year; and Cisco Systems Inc. rose 149.7 percent to...

19/3,K/4 (Item 4 from file: 634)

DIALOG(R)File 634:San Jose Mercury

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09581069

IMPACT, OUTLOOK FOR 11 ECONOMIES IN ASIAN CRISIS

San Jose Mercury News (SJ) - Sunday, March 22, 1998

By: MICHAEL DORGAN, Mercury News Staff Writer

Edition: Morning Final Section: Business Page: 1D

Word Count: 2,851

... Indonesia, on the other hand, is a worsening disaster. Its currency has lost about 75 **percent** of its value, its **stock market** has collapsed and **virtually** all of its corporations are effectively bankrupt because of dwindling revenues and huge, dollar-based... is information technology. Growth in that sector is expected to be 10 percent to 15 **percent**, partly because of **increased** computer and peripheral sales to large and medium-size companies.

Singapore spillover

Island state keeping...go now.'

Some of that money will end up here. U.S. sales to Taiwan **increased** more than 400 **percent** over the past decade, to about \$23 billion last year. Total U.S.-Taiwan trade...

... billion near the end of 1997, or about 59 percent of the gross national product. **Nearly 70 percent** of it was held by the private sector and was mostly unhedged against currency fluctuations...

... and is expected to be 9 percent again in 1998. Inflation, however, is expected to **nearly double** to 7 **percent**, up from 3.6 percent in 1997.

And foreign trade, which will double from 1995...

19/3,K/5 (Item 5 from file: 634)

DIALOG(R)File 634:San Jose Mercury
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09336158

SEOUL BALKS AT HARSH TERMS OF IMF'S FINANCIAL BAILOUT PLAN

San Jose Mercury News (SJ) - Tuesday, December 2, 1997

By: MICHAEL ZIELENZIGER, Mercury News Tokyo Bureau

Edition: Morning Final Section: Front Page: 20A

Word Count: 845

TEXT:

... than a week. Its largest and most prestigious industrial giants were shut out of the **bond market**, **virtually** unable to raise cash. Its currency, the won, had lost **nearly 20 percent** of its value in less than 20 days.

19/3,K/6 (Item 6 from file: 634)

DIALOG(R)File 634:San Jose Mercury

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04066671

**SHOEHORNING INTO AN ALREADY CRAMPED MARKET CONSUMER FAVORITE CIRCUIT CITY
WILL SQUEEZE INTO BAY AREA SOON**

SAN JOSE MERCURY NEWS (SJ) - Monday, August 24, 1987

By: RAY POTTER, Mercury News Business Writer

Edition: Morning Final Section: Business Monday Page: 2E

Word Count: 1430

... a replay of the Southern California scenario in the Bay Area, with only one significant **difference**. The Federated, which was working from an entrenched position in Los Angeles, is weaker in the Bay Area. Front-runner Macy's holds **close to 23 percent** of the Bay Area consumer electronics market, Trott estimates.

Competition is already keen in the...

... advertised price within 30 days of making a purchase, the store will refund the price **difference**, plus 10 **percent**. The San Francisco-based Good Guys chain recently adopted a similar price guarantee, without the...

...by storm a couple of years ago.

Sales of electronics goods are expected to grow **nearly 5 percent** this year and next, according to the Electronics Industry Association. That is down sharply from... months ended June 30 were up 68 percent, to \$2.2 million, on a **37 percent increase** in sales, to \$89.8 million.

Circuit City has managed to buck the trend. Its...

... fold return since 1982. The stock closed Friday at \$38.25 on the New York **Stock Exchange**.

Because of the glutted consumer **electronics** market and its own size, Circuit City should see slower growth in coming years. Sales have grown an average of 43 **percent** a year since 1982. 'We're looking for 35 **percent** (growth) for the next few years,' Antos said.

Most of that growth will be self...

19/3,K/7 (Item 1 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.

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00108759

DOCUMENT TYPE: Review

PRODUCT NAMES: OpenSite Auction (704733)

TITLE: Extranet Auctions Help Companies Manage Inventory
AUTHOR: Murphy, Kathleen
SOURCE: Internet World, v4 n21 p13(2) Jun 8, 1998
ISSN: 1097-8291
HOME PAGE: http://www.iw.com

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010430

OpenSite Technologies' OpenSite Auction is highlighted in a discussion of **extranet** auctions, which are beginning to provide companies with the opportunity to move billions of dollars...

...all types of products, including computers and ad time, as well as oil and gas. **Online**, business-to-business **auctions** should exceed \$5.2 billion in sales in 1998, and will go over \$7.3 billion in 1999, says a report from a research firm. **Extranet** auctions represent a **large** part of all revenue expended in **online auctions**, which should reach \$52.6 billion by 2002, says the analysis firm. Companies selling auction...

...that allows resellers to bid on excess inventory that cannot be returned to manufacturers. Media **Auction**, an **online** seller of broadcast advertising time, uses OpenSite Auction software from OpenSite Technologies to allow advertisers...

19/3,K/8 (Item 2 from file: 256)
DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00108222 DOCUMENT TYPE: Review

PRODUCT NAMES: EyeQ (536075); EDGAR (833606); NewsTracker (660051); NewsPage (581666)

TITLE: Information Publishing Enters a Post-Web World
AUTHOR: Browdin, David Kline, David
SOURCE: Upside, v10 n2 p102(7) Feb 1998
ISSN: 1052-0341
HOME PAGE: http://www.upside.com

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20000830

...has to be more brokered, with value-added services that cut through information overload and **increase** the usefulness of information. One method for accomplishing this will be integration of information directly

...of information to wealth is now a mass-market process, just as the stock 40 **percent** of Americans have become investors in the **stock market**. The effect on the **World Wide Web** has been the creation of a three part, competitive environment characterized by **dynamic** conditions. The three tiers of services include those such as Dow Jones News Retrieval, Lexis...

19/3,K/9 (Item 3 from file: 256)
DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00107621 DOCUMENT TYPE: Review

PRODUCT NAMES: Bond Market (839311); Online Stock Trading (837407)

TITLE: Waiting for the Flood: The battle to automate the fixed-income in...

AUTHOR: Coffey, Brendan

SOURCE: Wall Street & Technology, v16 n2 p48(2) Feb 1998

ISSN: 1060-989X

HOME PAGE: <http://www.wallstreetandtech.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010331

Players in the **bond market** are looking to **electronic** trading to reduce costs, says an expert who reports that the market for such technology is set to explode. About 65 **percent** of members of the **Bond Market Association** expect **electronic** execution to be used by at **least 50 percent** of the market inside of two years. Dealers and buyers have **different** issues with which to deal, and technical challenges are myriad, however, situations that could slow implementation of more automated online bond trading. Currently, an estimate 1 to 3 **percent** of the market uses electronic trading systems, of which about 11 are available. Eight are...

19/3,K/10 (Item 4 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.

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00104169

DOCUMENT TYPE: Review

PRODUCT NAMES: CICS (205541); Systems Network Architecture (SNA) (259781); StreetSmart (514195); TCP/IP (830058)

TITLE: Schwab's Legacy Sees It Through Market Storm

AUTHOR: Vaughan-Nichols, Steven

SOURCE: Inter@ctive Week, v4 n39 p36(2) Nov 10, 1997

ISSN: 1078-7259

HOME PAGE: <http://www.interactive-week.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010331

Charles Schwab has accumulated **nearly 50 percent** of the **online stock brokering market** using IBM's Customer Information Control System (CICS). CICS is a transaction processing system which...

Examiner Nguyen:

Attached please find the results of your search request re:
AUTOMATIC AUCTION METHOD.

Please let me know if you would like to try a different
strategy or additional terminology in a refocused
search.

David Holloway
308-7794

Set	Items	Description
S1	9	AU=(MORI M? OR MORI, M? OR OGURA M? OR OGURA, M? OR TAKESH- IMA M? OR TAKESHIMA, M? OR ARAI K? OR ARAI, K?)
S2	991504	AUCTION? OR BID? ? OR BIDDER? OR BIDDING? OR DUTCHAUTION?
S3	496177	(COMMODIT? OR STOCK? OR BOND? OR (DEBT? OR FINANC?) () INSTR- UMENT?) (2N) (EXCHANGE? OR BROKER? OR MARKET?)
S4	22186	(S2 OR S3) (5N) (ELECTRONIC? OR DIGITAL? OR CYBER? OR COMPUT- ERI? OR VIRTUAL? OR ONLINE? OR ON() LINE? OR WWW OR WORLD() WID- E() WEB OR WEBSITE? OR WEBPAGE? OR WEB() (SITE? OR PAGE?))
S5	5932407	MARGIN? OR PERCENT? OR PORTION? OR PREMIUM? OR EXTRA? OR D- EPOSIT? OR PREPAYMENT? OR ESCROW? OR (PRE OR PRIOR?) () PAYMENT?
S6	14900503	LARGE? OR SMALL? OR CLOSE? OR NEAR? OR MOST? OR LEAST? OR - INCREAS?
S7	3948885	FLEXIB? OR VARIAB? OR MODIF? OR DIFFER? OR DYNAMIC?
S8	1838	S4 (S) S5
S9	912509	S5(3N) S6
S10	30847	S5(3N) S7
S11	87314	S5(S) S6(S) S7
S12	441	S8 AND S9
S13	19	S8 AND S10
S14	68	S8 AND S11
S15	361	S4(10N) S5(10N) S6
S16	181	S9 AND S15
S17	0	S16 AND AUCTION? (10N) MARGIN?
S18	48	S8(S) S11
S19	65	S13 OR S17 OR S18
S20	57	RD (unique items)
S21	31	S20 NOT PY>1999
S22	17	S21 NOT PD>990218

File 146: Washington Post Online 1983-2001/Jun 16

(c) 2001 Washington Post

File 387: The Denver Post 1994-2001/Jun 19

(c) 2001 Denver Post

File 471: New York Times Fulltext-90 Day 2001/Jun 21

(c) 2001 The New York Times

File 492: Arizona Repub/Phoenix Gaz 1986-2001/Jun 17

(c) 2001 Phoenix Newspapers

File 494: St Louis Post-Dispatch 1988-2001/Jun 18

(c) 2001 St Louis Post-Dispatch

File 498: Detroit Free Press 1987-2001/Jun 18

(c) 2001 Detroit Free Press Inc.

File 630: Los Angeles Times 1993-2001/Jun 17

(c) 2001 Los Angeles Times

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(c) 2001 Boston Globe

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(c) 2001 Chicago Tribune

File 633: Phil. Inquirer 1983-2001/Jun 17

(c) 2001 Philadelphia Newspapers Inc

File 638: Newsday/New York Newsday 1987-2001/Jun 19

(c) 2001 Newsday Inc.

File 640: San Francisco Chronicle 1988-2001/Jun 20

(c) 2001 Chronicle Publ. Co.

File 641: Rocky Mountain News Jun 1989-2001/Jun 15

(c) 2001 Scripps Howard News

File 702: Miami Herald 1983-2001/Jun 19

(c) 2001 The Miami Herald Publishing Co.

File 703: USA Today 1989-2001/Jun 19

(c) 2001 USA Today

File 704: (Portland) The Oregonian 1989-2001/Jun 14

(c) 2001 The Oregonian

File 713: Atlanta J/Const. 1989-2001/Jun 17

(c) 2001 Atlanta Newspapers

File 714: (Baltimore) The Sun 1990-2001/Jun 19

(c) 2001 Baltimore Sun

File 715: Christian Sci. Mon. 1989-2001/Jun 20

(c) 2001 Christian Science Monitor

File 725: (Cleveland) Plain Dealer Aug 1991-2000/Dec 13

(c) 2000 The Plain Dealer
File 735:St. Petersburg Times 1989- 2000/Nov 01
(c) 2000 St. Petersburg Times
File 477:Irish Times 1999-2001/Jun 20
(c) 2001 Irish Times
File 710:Times/Sun.Times(London) Jun 1988-2001/Jun 20
(c) 2001 Times Newspapers
File 711:Independent(London) Sep 1988-2001/Jun 20
(c) 2001 Newspaper Publ. PLC
File 756:Daily/Sunday Telegraph 2000-2001/Jun 19
(c) 2001 Telegraph Group
File 757:Mirror Publications/Independent Newspapers 2000-2001/Jun 20
(c) 2001
File 47:Gale Group Magazine DB(TM) 1959-2001/Jun 19
(c) 2001 The Gale group
File 570:Gale Group MARS(R) 1984-2001/Jun 19
(c) 2001 The Gale Group
File 635:Business Dateline(R) 1985-2001/Jun 20
(c) 2001 ProQuest Info&Learning

22/3,K/1 (Item 1 from file: 146)
DIALOG(R) File 146:Washington Post Online
(c) 2001 Washington Post. All rts. reserv.

4174239

WORLDWIDE -WORLDWIDE

The Washington Post, March 01, 1998, FINAL Edition
Section: SUNDAY TRAVEL, p. E03
Line Count: 106 Word Count: 1171

...the call.

While it's still a little-known secret, check out the Aloha Travel Auction (<http://www.theknot.com>), where you can land high-end romantic getaways to places like Fiji, Hawaii and St. Bart's at Pocono prices. Recent selling prices for the online auctions of honeymoonish packages have yielded savings of at least 30 percent off retail. You register with a credit card and place a bid on a listed...

...agent to book your dates. So far, only 280 bids have been placed on 30 different vacations, so there's still time to get in before the competition drives prices up...

22/3,K/2 (Item 2 from file: 146)
DIALOG(R) File 146:Washington Post Online
(c) 2001 Washington Post. All rts. reserv.

4122932

THE POST 200 TOP 100 -8. GENERAL DYNAMICS CORP.
The Washington Post, April 28, 1997, FINAL Edition
Section: FINANCIAL, p. F13
Line Count: 36 Word Count: 405

... Last year it acquired a business that makes tank engines from Teledyne Inc., and bought portions of Lockheed Martin Corp. that make tank electronics equipment.

The stock market applauded these purchases -- General Dynamics' stock rose 20 percent last year. One reason is that the new divisions are helping the firm win new...

22/3,K/3 (Item 3 from file: 146)
DIALOG(R) File 146:Washington Post Online
(c) 2001 Washington Post. All rts. reserv.

4099502

U.S. Sails on Tranquil Economic Seas Recessions No Longer Seem Inevitable as Nation, Policymakers React Quickly to Changes
The Washington Post, December 02, 1996, FINAL Edition
By: John M. Berry, Washington Post Staff Writer
Section: A SECTION, p. A01
Line Count: 180 Word Count: 1981

...tip the nation into a recession.

The possibility of a crash of the high-flying stock market was mentioned by virtually all the economists as a potential destabilizing shock, but they also recalled that such a...

...October 1987, when the Dow Jones average of 30 industrial stocks dropped by nearly 30 percent over three weeks, hardly dented the overall economy.

Some economists said, however, that even shocks...

... that produced the severe 1981-82 recession that pushed the unemployment

rate to 10.8 percent .

"What is different from any time I remember is an explicit or implicit confidence in the Fed, which...

22/3,K/4 (Item 1 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2001 Phoenix Newspapers. All rts. reserv.

08068118

TRADE IRS FOR SALES TAX, CONFERENCE RECOMMENDS SMALL FIRMS DRAW UP LIST OF NEEDS FOR WHITE HOUSE

Arizona Business Gazette (AB) - THURSDAY, March 9, 1995

By: JOHN DeWITT, Staff Reporter

Edition: Weekly Section: Front Page: 1

Word Count: 1,126

CAPTION:

...s White House conference.

CAPITAL FORMATION

1. The Comptroller of the Currency and the Federal Deposit Insurance Corp. should:

- * Create uniform guidelines to ease criteria for small business lending of \$1 million or less.

- * Direct the Internal Revenue Service to allow up to 100 percent tax-favored rollover of individual retirement or pension funds.

- * Re-enact 1986 laws that give favorable treatment to small business investors.

- * Extend exclusions for capital gains tax.

- * Enlarge the SBA loan guarantee program.

2...

...rates with lengthening maturities.

COMMUNITY DEVELOPMENT

1. Congress should enact a payroll tax credit for small businesses providing on-the-job training.

MAIN STREET

1. Congress should remove barriers that prevent...

...constitutional rights.

HUMAN CAPITAL

1. Congress should provide that all health care insurance is 100 percent tax deductible.

2. The IRS should simplify and redefine the classification of independent contractors.

INTERNATIONAL...

... should apply technology and customer service to better facilitate international commerce.

PROCUREMENT

1. Congress should increase SBA funding to provide better bid information through hotlines, Internet and 800 numbers and increase staffing for procurement and small business advocate.

2. Congress should improve equal economic opportunities for all small businesses.

3. Federal agencies should require Request for Proposal reviews and appeals processes apply to...

...2. Congress should enact the Regulatory Reform Act.

3. Congress should require OSHA to educate small businesses on compliance, have punishment fit crimes and study the cost-effectiveness of

new rules...

... refine the Paperwork Reduction Act by using trade associations for surveys and shortening forms for **small** businesses.

TAXATION

1. Congress should restore the home office deduction for all.
2. Congress should...

...entities with regard to health insurance, self-employment tax deduction, retirement benefits and all other **differences** .

4. Congress and the IRS should liberalize independent contractors classification.

TECHNOLOGY/

INFORMATION REVOLUTION

1. The federal government should create a central **on -line** search area for **bids** and an **electronic** "one-stop" center for potential contractors to register for bids.
2. The federal government should carry more work forward without requiring **small** business matching funds.
3. The federal government should address venture capital by using the Civilian...

22/3,K/5 (Item 1 from file: 631)

DIALOG(R)File 631:Boston Globe

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06659314

RED SOX LOCKED IN; SALARIES ARE THE KEY

Boston Globe (BG) - SUNDAY, June 7, 1992

By: Peter Gammons

Edition: THIRD Section: SPORTS Page: 64

Word Count: 2,863

... of the Seattle mess as Jeff Smulyan maintains to his fellow owners that the 40 **percent** local money in the Nintendo **bid** is **virtually** nonexistent. Fay Vincent is going to try to strong-arm the Tribune Corp. into moving...

... line. But the staff reshuffling could spell trouble for old friend Dennis Lamp . . . The biggest **difference** in Andy Van Slyke's terrific start? He's hitting over .280 against lefthanders, and...

...that he's been two games under .500, they knew it would take him at **least** half a season to regain his normal pitching repertoire . . . Twins owner Carl Pohlad is taking...

...on a five-year deal. Because Pohlad has made it clear that Puckett is no **different** from any other bottom-line investment, like bats or a TV contract, Puckett now indicates...

22/3,K/6 (Item 2 from file: 631)

DIALOG(R)File 631:Boston Globe

(c) 2001 Boston Globe. All rts. reserv.

00537080

ROBERT LENZNER / TAKING STOCK FAR-FLUNG AND FULL OF PROFIT

BOSTON GLOBE (BG) - SUNDAY May 18, 1980

By: ROBERT LENZNER

Edition: FIRST Section: ECONOMY

Word Count: 660

...now, because the economy there directly responds to the direction of the US economy and **stock market** .

- In Great Britain, Plessey. The **electronics** firm is trying to make British institutions more productive. Verey thinks Royal Insurance and Commercial Union, which are yielding **8 percent -10 percent**, look attractive. Then, there is Guest Keen Nettleford, the company that has the patent for...

...two-thirds of its \$35-million in US securities, and only one-third in 11 **different** nations (including **5 percent**, by the way, in those very British gilts).

One of the Keystone managers explained Friday...

22/3,K/7 (Item 1 from file: 632)
DIALOG(R)File 632:Chicago Tribune
(c) 2001 Chicago Tribune. All rts. reserv.

01574691

Investors, brokers don't see eye to eye in poll
Chicago Tribune (CT) - FRIDAY October 6, 1989
By: Pat Widder, Chicago Tribune
Edition: NORTH SPORTS FINAL Section: BUSINESS Page: 1
Word Count: 585

...September. And from the results, it is as if these three groups are living on **different** planets.

Eighty-one **percent** of the brokers believe the market crash is still the major factor affecting investment decisions...

...a small investor hears about a hot stock, it's usually too late.

Brokers (**58 percent**) and investors (**60 percent**) agree that **computerized** program trading is ruining the **stock market** for the individual investor, a view shared by only **45 percent** of the media.

The survey disclosed that investors spend a considerable amount of time each...

22/3,K/8 (Item 1 from file: 633)
DIALOG(R)File 633:Phil.Inquirer
(c) 2001 Philadelphia Newspapers Inc. All rts. reserv.

07828006

DOW TUMBLES BY 91.52 POINTS ON RISING RATES HIGHER INTEREST RATES SPARKED THE LARGEST ONE-DAY DROP IN MONTHS. BUT ANALYSTS SAY IT'S NOT THE END OF THE BULL MARKET.

Philadelphia Inquirer (PI) - WEDNESDAY November 23, 1994
By: Jeff Brown, INQUIRER STAFF WRITER
Edition: FINAL Section: NATIONAL Page: A01
Word Count: 1,017

... than the stock market in general. Through last Friday, the Dow was up **1.56 percent** for the year, while the Wilshire 5000, a much broader index that tracks **virtually** the entire **stock market**, was down **1.6 percent**. That **3-point difference** is the equivalent of about 114 points in the Dow.

Many analysts have considered the...

22/3,K/9 (Item 1 from file: 713)
DIALOG(R)File 713:Atlanta J/Const.
(c) 2001 Atlanta Newspapers. All rts. reserv.

09642157

NUTS & BOLTS LITTLE RUGGED TRUCKS CRASH LIKE WIMPS

Atlanta Journal-CONSTITUTION (AJ-CONSTITUTION) - Friday, May 22, 1998

Section: Wheels Page: S/(CONSTITUTION): 02

Word Count: 923

TEXT:

... Ford Ranger, still won only "Acceptable" ratings. Next came the Chevrolet S-10 with a "**Marginal**" rating, while the Dodge Dakota and the Nissan Frontier scored "Poor." The results also apply to sister vehicles, including the Mazda B-Series, **near** -twin of the Ranger, and the GMC Sonoma and Isuzu Hombre, both variations of the...

... 1,000. BMW currently employs 2,000 people. The openings are expected to draw at **least** 20,000 applicants. Flesher says South Carolina agencies, using company criteria, will spend the next...

... injuries. The recall does not include the Ford F-250 Super Duty, which uses a **different** platform from the recalled models. Ford is replacing the faulty lug nuts with new nuts that use a **different** type of coating. Buy an automobile and go for a flight Dealers are luring new...

... members a competitive, no-haggle price. AutoConnect takes to the Internet AutoConnect, a used-car **Web site** formed by Manheim **Auctions** and the Dealer Services Group of Automatic Data Processing Inc., opened to the public this...

22/3,K/10 (Item 2 from file: 713)

DIALOG(R)File 713:Atlanta J/Const.

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08546001

Joe goes great - in bars, biscotti and cheesecake Cappuccino Mocha Zebra
Espresso Bars Java Lava Cheesecake San Francisco Fudge Foggies Unbeatable
Chocolate Biscotti Steamed Black Chocolate Cake

Atlanta Constitution (AC) - Thursday, February 15, 1996

By: FROM STAFF AND NEWS SERVICES

Section: FOOD Page: H/12

Word Count: 2,266

CAPTION:

... called "high grown" as well. -Blend: Mixing two or more varieties of roasted coffee or **different** roasts (lighter or darker). Many shops feature a "house" blend. -Burr mill: The preferred tool...

... the beans to a consistent grind that can be adjusted. -Espresso: A method of quickly **extracting** the heart of coffee flavor from specially roasted, finely ground beans under pressure. -French roast...

... a cappuccino. -Italian roast: Another dark roast, similar to French. -Oils: The volatile oils brought **closer** to the surface of the bean by the roasting process. They contain the essence of...

... coffee beans in a drum over a flame to force moisture out, bringing volatile oils **closer** to the surface and releasing the bean's flavor.

Chart: The name game -Americano: An...

...garnished with sprinkled chocolate or cocoa, cinnamon, vanilla powder or sugar crystals. -Doppio: A double **portion** of espresso. -Latte: Coffee with steamed milk, usually in one-to-three ratio. It can...

... coffeelink.com/ - Coffee history, types of coffee, coffee industry, links to other coffee sites. -http://www.bid.com/coffeejrnl/ - Coffee Journal **online** magazine. -http://www.iah.com/coffee - Virtual and real cafes, links to other coffee pages...

22/3,K/11 (Item 1 from file: 715)

DIALOG(R)File 715:Christian Sci.Mon.

(c) 2001 Christian Science Monitor. All rts. reserv.

09350124

HOW TO BUY REAL ESTATE INVESTMENT TRUSTS

Christian Science Monitor (CH) - Monday, February 08, 1999

By: David R. Francis, Staff writer of The Christian Science Monitor

Edition: ALL Section: FEATURES, WORK & MONEY Page: 16

Word Count: 599

TEXT:

... proved to be a conservative, solid investment. Their compound annual return has been 10.26 **percent** in the past three years; 8.82 **percent** over 10 years, and 12.25 **percent** over 20 years, according to NAREIT. So how does one invest in REITs? "Mutual funds might be the way to go for **most** investors, rather than through individual stocks," says Mr. Reeder. That's because mutual funds provide investors with a diversified REIT investment. A fund will likely have some 30 or so **different** REIT stocks in its portfolio. There are 46 REIT fund managers listed with telephone numbers...

... at Morningstar Inc. (www.morningstar.net) monitor the performance of more than 80 REIT funds. **Most** major mutual-fund management firms include a fund that invests in REITs. Brokers also will...

... invests in real estate mortgages? Or a "hybrid" that invests in real estate and mortgages? **Most** REIT shares are traded on the New York Stock Exchange. But some are listed on the NASDAQ National Market System or the American **Stock Exchange**. The NAREIT **Web site** lists dozens of analysts at brokerage houses or elsewhere who track the industry and individual...

... analyst forecasts, so far this year, the REIT shares index is down more than 2 **percent**. One boost to REIT shares may come from abroad. A recent survey of foreign investors...

... by the Association of Foreign Investors in Real Estate (AFIRE) in Washington found that 42 **percent** said they would **increase** their investment in the US this year, some through REITs. Some 27 **percent** of respondents, more than twice as many as a year earlier, rated the opportunities in...

22/3,K/12 (Item 1 from file: 735)

DIALOG(R)File 735:St. Petersburg Times

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09583037

BIG AND GETTING BIGGER

St. Petersburg Times (PE) - MONDAY March 23, 1998

By: MARK ALBRIGHT

Edition: 0 SOUTH PINELLAS Section: BUSINESS Page: 10

Word Count: 2,704

... managed care and health insurance plans pay for most drugs. That forced drugstore chains to **bid** for **virtually** all their pharmacy business. Those with the lowest prices and most stores win. Now Eckerd gets more than half its revenues from the pharmacy counter. Managed care accounts for 80 **percent** of Eckerd's pharmacy business, up from 74 **percent** in 1997.

Consolidation meant casualties. More than 5,000 of the nation's 44,388 ... pharmacists that the pressure to fill more and more prescriptions is worrying them."

Gross profit **margins**, the **difference** between what drugstores pay for prescription drugs and what they sell them for, shrunk nationally...

22/3,K/13 (Item 1 from file: 47)

DIALOG(R)File 47:Gale Group Magazine DB(TM)

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04053790 SUPPLIER NUMBER: 14960904 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Factors affecting the international softwood lumber market, 1987-93.
Shull, Marcus; Zager, Lisa
Monthly Labor Review, v117, n2, p21(9)
Feb, 1994
ISSN: 0098-1818 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 5137 LINE COUNT: 00417

... of 1992, import prices for softwood lumber increased 18 percent, while export prices jumped 71 **percent** .(7) The **dynamics** of these price changes for imported and exported softwood lumber show how traditional forces affected...1990 through the final quarter of 1991, export prices for softwood lumber fell 3.8 **percent** . Economic conditions facing the major importers of U.S. softwood lumber changed during this period...

...the 1970's.(15) This economic downswing brought about an unprecedented drop in Japan's **stock exchange** , the Nikkei, while automotive and **electronics** companies were contemplating scaling back employment.(16) In Europe, integration of the European Union was...1992 through March 1993, the Producer Price Index for softwood lumber was up 32.8 **percent** .(24) The **difference** between the results reported by the International Price Program and those of the Producer Price...

22/3,K/14 (Item 2 from file: 47)
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03984255 SUPPLIER NUMBER: 14746073 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Industry output and employment. (The American work force: 1992-2005)
Franklin, James C.
Monthly Labor Review, v116, n11, p41(17)
Nov, 1993
ISSN: 0098-1818 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 8006 LINE COUNT: 00642

... industry group of rubber and miscellaneous plastic products will come from the annual 4.2-**percent** real output increase of the industry manufacturing miscellaneous plastics products (not elsewhere classified). The output...

...plastics products is mostly consumed by intermediate demand and is driven by the growth in **markets** for such **commodities** as computers and consumer **electronic** goods. The projected high demand for these goods and a continued shift to using plastics...

...highly productive industry, employment is expected to grow at an annual rate of 2.4 **percent** because of the high pace of output growth. Jobs are projected to increase from a...the 1992-2005 period while the projected growth rate for jobs is only 1.3 **percent** . The **difference** reflects increased productivity achieved through computerized inventory control and ordering procedures.

Retail trade, excluding eating...

22/3,K/15 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
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01734691 Supplier Number: 54078713 (USE FORMAT 7 FOR FULLTEXT)
Mentoring Is Good for Women Entrepreneurs.
About Women & Marketing, v12, n2, pNA
Feb, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 363

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...seizing the opportunity to sell to corporations and the U.S. government. This growth reflects **increasing** female ownership of the kinds of businesses-construction, wholesale trade, transportation, manufacturing-that tend to...

...National Women's Business Council (NWBC), only 42% of businesses owned by women sell to **large** corporations and government agencies, compared to 61% of men-owned firms. This gap is **largest** in the area of corporate purchasing. Just three in ten women-owned firms sell products or services to the corporate sector, compared to **nearly** half of men-owned firms. This 19-**percentage** -point **difference** contrasts with a 13-**percentage** -point **difference** in sales to state and local government, and a minuscule 3-**percentage** -point **difference** in sales to the federal government. Federal set-aside programs have helped minority women gain access to the \$157 billion federal purchasing market. Twenty-three **percent** of minority women-owned firms, compared to 13% of firms owned by Caucasian-American women...

...several factors for their success. One important ingredient is access to mentoring programs meant to **increase** their understanding of the procurement and purchasing process. In fact, of firms in the government procurement and **large** company purchasing markets, firms owned by women are twice as likely as men-owned firms...

...would benefit from EDI (electronic data interchange) training, because it's becoming more common to **bid** and transfer data **online**. Source: Women-Owned Firms Are Selling to Government, Corporations (Press Release), October 15, 1998; National...

...contact: Bruce Rosenthal (301) 495-4975 ext. 12 Salaried Women Marketing How-To: As a **large** corporation seeking to establish a record as a women-friendly firm, seek out women-owned companies for business contracts. Make it a policy when awarding contracts to **large** entities to choose those that sub-contract to women.

22/3,K/16 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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1014156 99-77283

Forget the malls, the future of shopping is just a double-click away He sells trust over the Internet *Bruce D. Todesco, a Providence lawyer, owns a Web-based escrow service that serves as a middleman for buyers and sellers.

Barmann, Timothy C
Providence Journal-Bulletin (Providence, RI, US) pB.01
PUBL DATE: 981128
WORD COUNT: 1,434
DATELINE: Providence, RI, US, New England

TEXT:

...frequently-asked-questions document posted to several Internet discussion groups lists a total of eight **different escrow** services.

Kadison, of Forrester, said she expects the on-line escrow business to follow the explosive growth of **on -line auctions** and classified ads.

"There are con (artists) in every channel and the Internet is no...

22/3,K/17 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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0919045 98-80557

BIG and getting BIGGER Series: COVER STORY

Albright, Mark

St Petersburg Times (St Petersburg, FL, US) p10

PUBL DATE: 980323

WORD COUNT: 2,649

DATELINE: Clearwater, FL, US, South Atlantic

TEXT:

...managed care and health insurance plans pay for most drugs. That forced drugstore chains to **bid** for **virtually** all their pharmacy business. Those with the lowest prices and most stores win. Now Eckerd gets more than half its revenues from the pharmacy counter. Managed care accounts for 80 **percent** of Eckerd's pharmacy business, up from 74 **percent** in 1997.

Consolidation meant casualties. More than 5,000 of the nation's 44,388 ...pharmacists that the pressure to fill more and more prescriptions is worrying them."

Gross profit **margins** , the **difference** between what drugstores pay for prescription drugs and what they sell them for, shrunk nationally.